

# Partnership HealthPlan of California Finance Committee Meeting Agenda

October 19, 2022 | 8:00 a.m. to 9:30 a.m.

Held at PHC’s Southeast Regional Office at 4605 Business Center Drive, Fairfield, CA 94534  
(East Building, Conference Center A, First Floor)

### Video Conference Location

PHC’s Southwest Regional Office at 495 Tesconi Circle, Santa Rosa, CA 95401,  
PHC’s Northwest Regional Office at 1036 5<sup>th</sup> Street, Eureka, CA 95501,  
PHC’s Northeast Regional Office at 2525 Airpark, Redding, CA 96001

*Per Governor Newsom Executive Order, N-25-20, as it relates to social distancing measures being taken for COVID-19. The Executive Order authorizes public meetings with Brown Act requirements to be held via teleconference or telephone. It waives the Brown Act requirement for physical presence at the meeting for members, the clerk, and/ or other personnel of the body as a condition of participation for a quorum. However, the Executive Order requires at least one public location consistent with ADA requirements to be made available for members of the public to attend the meeting, so all PHC offices will be available for members of the public to attend the meeting in-person.*

**Finance Committee Members:** Dave Jones, Chair, Alicia Hardy, Randall Hempling, Viola Lujan, Kathryn Powell, Nancy Starck, Mitesh Popat, M.D.

I.	Agenda Items	Lead	Page #	Time
1.	Agenda	Dave Jones, Chair	1	8:00
2.	Finance Committee Minutes – September 21, 2022 - <b>Decision</b>	Dave Jones, Chair	3	
3.	Commissioner Comments <i>At this time, committee members may provide comments and announcements.</i>	Commissioners	--	
4.	Public Comments <i>At this time, members of the public may address the committee on any non-agenda item of interest to the public that is within the subject matter jurisdiction of the committee. There will also be an opportunity to address the committee on a scheduled agenda item during the committee's consideration of that item. Speakers will be limited to three (3) minutes.</i>	Public	--	
<b>II.</b>	<b>New Business</b>			
1.	Brown Act Requirements: Open Meetings: State and Local Agencies – Teleconferences – <b>Decision</b>	Liz Gibboney	9	
2.	Moss Adams Audit Report for July 1, 2021 to June 30, 2022 – <b>Decision</b> <i>This resolution accepts the audit report completed by Moss Adams on PHC's financial statements for the period July 1, 2021 to June 20, 2022</i>	Rianne Suico & Christopher Pritchard	11	
3.	CEO’s Health Plan Update – <b>Information</b>	Liz Gibboney	76	
4.	Approve August 2022 Metrics and Financials – <b>Decision</b>	Patti McFarland	77	
<b>III.</b>	<b>Closed Session</b>			
	Closed Session: Discussion Pursuant to Government Code § 54956.87 (c); Contract Negotiations	Patti McFarland & Liz Gibboney		
<b>IV.</b>	<b>Adjournment</b>			<b>9:30</b>

Government Code §54957.5 requires that public records related to items on the open session agenda for a regular finance meeting be made available for public inspection. Records distributed less than 72 hours prior to the meeting are available for public inspection at the same time they are distributed to all members, or a majority of the members of the committee. The Finance Committee has designated the Administrative Assistant to the CFO as the contact for Partnership HealthPlan of California located at 4665 Business Center Drive, Fairfield, CA 94534, for the purpose of making those public records available for inspection. The Finance Committee Meeting Agenda and supporting documentation is available for review from 8:00 AM to 5:00 PM, Monday through Friday at all PHC regional offices (see locations above). It can also be found online at [www.partnershiphp.org](http://www.partnershiphp.org).

PHC meeting rooms are accessible to people with disabilities. Individuals who need special assistance or a disability-related modification or accommodation (including auxiliary aids or services) to participate in this meeting, or who have a disability and wish to request an alternative format for the agenda, meeting notice, agenda packet or other writings that may be distributed at the meeting, should contact the Administrative Assistant to the CFO at least two (2) working days before the meeting at (707) 863-4207 or by email at [mhamilton@partnershiphp.org](mailto:mhamilton@partnershiphp.org). Notification in advance of the meeting will enable the Administrative Assistant to make reasonable arrangements to ensure accessibility to this meeting and to materials related to it.

This agenda contains a brief description of each item to be considered. Except as provided by law, no action shall be taken on any item not appearing on the agenda.

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PARTNERSHIP HEALTHPLAN OF CALIFORNIA  
MEETING MINUTES

*Per Governor Newsom, Executive Order, N-25-20 that relates to social distancing measures being taken for COVID-19. The Executive Order authorizes public meetings with Brown Act requirements to be held via teleconference or telephone. It waives the Brown Act requirement for physical presence at the meeting for members, the clerk, and/ or other personnel of the body as a condition of participation for a quorum. However, the Executive Order requires at least one public location consistent with ADA requirements to be made available for members of the public to attend the meeting, so all PHC offices will be available for members of the public to attend the meeting in-person.*

Committee: Finance Committee

Date/Time: September 21, 2022 / 8:00 – 9:30 AM

Members Present: Dave Jones –Chairperson, Viola Lujan\*, Mitesh Papat, M.D.\*, Kathryn Powell\*, Nancy Starck\*

Members Absent: Randall Hempling

Staff Present: Liz Gibboney, Sonja Bjork, Mary Kerlin\*, Kirt Kemp\*, Jeff Ingram, Wendell Coats, Wendi West \*

Olevia O’Donovan, Pearl Johns, Miranda Hamilton

Staff Absent: Amy Turnipseed, Katrina Dupont, Patti McFarland, Diane Walton

Guests:

\* Attendance via Video Conference

DECISION AGENDA ITEMS	DISCUSSION / CONCLUSIONS	RECOMMENDATIONS / ACTION	TARGET DATE	DATE RESOLVED
<b>Approval of August 17, 2022 Meeting Minutes</b>	Dave Jones – Chairperson, confirmed a quorum, and stated that there are no changes to the agenda. August 17, 2022, meeting minutes presented for approval.	<b>Action:</b> Ms. Nancy Starck moved to approve minutes, and is seconded by Ms. Alicia Hardy.  All voted to approve the minutes		
AGENDA CHANGES AND DELETIONS				
	None			
COMMISSIONER COMMENTS				
	None			
PUBLIC COMMENTS				
	None			
NEW BUSINESS				

<p><b>Brown Act Requirements</b></p> <p><b>Present:</b> <b>Liz Gibboney, CEO</b></p>	<p>This is the same standard request PHC has presented each meeting for the last few months. PHC has not heard whether or not the State will extend the Public Health Emergency through December 10, 2022.</p> <p>DHCS said they'd give all plans at least 60 days of notice, so if they were to announce the end the Public Health Emergency today, it would be active until November 21, 2022, and even in that case, flexibilities are still in place.</p>	<p><b>Action:</b> Decision</p> <p>Ms. Nancy Starck moves to approve. Ms. Alicia Hardy seconds.</p> <p>Mr. Dave Jones asks for comments. No comments.</p> <p>Motion carried.</p>		
<p><b>CEO's Health Plan Update</b></p> <p><b>Presenter:</b> <b>Liz Gibboney, CEO</b></p>	<p><b>CALAIM</b></p> <p><b>Enhanced Care Management/ Community Supports:</b> PHC continues to add providers to the enhanced care management and community support networks. PHC is working with providers to be ECM eligible but several don't have members yet. PHC is reaching out to help providers ensure they're listed, and are actively enrolling new members.</p> <p><b>Medicare:</b> Medicare will be going live for PHC in 2026. D-SNP programs are robust in terms of operations and compliance.</p> <p>The State conducted a feasibility study and said that D-SNP programs are financially feasible, however PHC is also planning on doing its own assessment. PHC has also reached out to a consultant to assist on completing a gap analysis. PHC hasn't done this since 2014, so it is being completed in an effort to ensure PHC is set up for success.</p> <p>One pending issue is how enrollment comes across to plans; most plans want passive enrollment, where members are automatically enrolled and can choose to opt out. However, consumer advocates would prefer to handle enrollment via sign-ups. PHC is working with associates and advocates to better understand and address their concerns.</p> <p><b>HOUSING AND HOMELESS INCENTIVE PROGRAM</b></p> <p>HHIP has given PHC \$89 million to work with housing agencies. For the next milestone, the proposals for investment programs that counties have submitted will be</p>	<p><b>Action:</b> Information only</p> <p>Mr. Jones asked if there was any comment or questions. No comment or question.</p>		

reviewed and approved by DHCS, in accordance with their timelines.

**MEDICAL MANAGED CARE PROCUREMENT**

There has been an ongoing, statewide procurement process taking place. This is a bidding process to select commercial plans to operate in 2 plan counties. It was scheduled to be released in early August, however, it was delayed to August 25<sup>th</sup>, and subsequently released containing major shifts.

PHC is watching San Diego, as their geographic managed care plan carries many similarities to San Francisco County. San Diego Community Health Group has been an active provider for around for 40 years. They were not given a DHCS contract when the announcements were made, despite their high ratings, longtime history in the area, and 300,000+ enrollees. They are appealing to the State. PHC and sister plans have sent in letters of support for said appeal.

Ms. Gibboney replied there is a posted sheet of criteria that DHCS used to determine qualified plans. Community Health Group fell short of the approval by 1 point. It remains to be seen whether or not their appeal will be accepted- but Community Health Group did appeal from the standpoint of points being missed due to anomalies within the State’s criteria.

**CLINICAL EXCELLENCE RESEARCH CENTER**

Several providers participated in Round 1 of a successful first year of the CERC program. Partnership, with Stanford, selected participants for certain initiatives relating to innovative healthcare delivery.

Open Door, OLE, and Peach Tree will be included in the next round. PHC requested that CERC include eligibility to health centers located in the 2024 expansion counties. Representatives from all health centers came on-site last week for an orientation with their coaches. More updates to come on Round 2.

Mr. Jones asked what criteria DHCS used to make the decision not to extend contracts to San Diego Community Health Group.

**GEOGRAPHIC EXPANSION EFFORTS FOR 2024**

PHC has continued to make in-person visits to its major providers, hospitals, and health centers. The PHC Team was in Yuba City last week. Partnership is focusing on behavioral health leadership within its counties. This will be the cornerstone of next week’s PHC management retreat. PHC doesn’t have rates to give the expansion counties yet. It is important for Partnership to be able to assess and present the assessment to its Board.

Rates are expected to be delivered shortly, so that PHC can subsequently provide some form of recommendation to the Board regarding financial viability.

Ms. Gibboney replied that D-NSP programs are expected to come online in January 2026.

Many were, Ms. Gibboney confirmed.

Ms. Gibboney said that the largest amount of members are from WPC counties. All counties have reported slow pick-up rates for members opting to be included in ECM, as there are many reporting requirements from DHCS.

Ms. Gibboney replied that PHC is still in the process of getting numbers from other health plans to see how it compares, but it’s a slow process. The numbers are expected to improve somewhat, as PHC continues to add more providers and outreaches to members.

Ms. Gibboney said that D-SNP programs were held as optional by DHCS for a while, and some plans chose to opt in on their own. Ultimately, DHCS wants to simplify coverage for member continuity. This is the same reasoning why PHC created PHC Advantage in 2017; to provide

Ms. Starck asked when to expect D-SNP Programs to go live.

Ms. Starck asked if, in the CalAim ECM, most current members are rolled over from whole person care counties.

Ms. Starck inquired how PHC is fairing regarding enrollment for counties that aren’t WPC counties.

Ms. Starck asked if PHC is an outlier, in terms of slow sign-ups.

Dr. Mitesh Popat asked if Ms. Gibboney could provide more details as far as the reasoning the State has given for requiring all health plans to have D-SNP programs.

	<p>supplemental benefits that weren't otherwise covered by Medicare or Medi-Cal. The State seems to view D-SNP programs as better integration of these programs and services, to make it easier for members, and likely reduce state cost on some level.</p>			
<p><b>RAC Compliance Dashboard</b></p> <p><b>Presenter: Danielle Ogren</b></p>	<p>All annual delegate subcontractor audits and oversight delegate reporting satisfy required thresholds. PHC's acceptance rate for timely submission of regulatory reports is 94.6%.</p> <p>DHCS has released several new templates to the plan and released additional reporting requirements.</p> <p>No breaches have been reported and all DHCS fraud, waste, and abuse notifications have been submitted in a timely basis.</p>	<p><b>Action:</b> Decision</p> <p>Ms. Starck moves to approve. Mr. Popat seconds.</p> <p>Mr. Jones asks for comments. No comments.</p> <p>Motion carried.</p>		
<p><b>Approve Metrics and Financials</b></p> <p><b>Presenter: Jeff Ingram, Deputy CFO</b></p>	<p><b>JULY 2022 FINANCIALS</b></p> <p><b>Financial Performance:</b> Since July is the first month of the fiscal year, there are rarely any significant variances to report. PHC experienced a slight gain of \$493,000 for the month.</p> <p><b>Year-To-Date Revenue:</b> Revenue is unfavorable by \$3.9 million due to the timing of supplemental revenue submissions- specifically relating to BHT, AIHS, and Maternity. PHC has assumptions accrued for the retro rate adjustments and will be reconciled once DHCS makes the rates available in the first quarter of 2023. Health Care Costs are unfavorable by \$6.2 million in the areas of physician and ancillary FFS. This is a result of leaning heavily on IBNR models at the start of the fiscal year, but this variance is expected to balance out in the coming months. PHC is expecting to see a global subcap adjustment come through in October reporting, and November Finance Committee Meeting. PHC is experiencing a few favorable variances in transportation, HCIF, and quality assurance as well.</p>	<p><b>Action:</b> Decision</p> <p>Mr. Jones asks for questions. No questions.</p> <p>Mr. Jones asks for a motion.</p> <p>Ms. Hardy moves to approve. Ms. Powell seconds.</p> <p>Motion carried.</p>		

	<p><b>Administrative Costs:</b> PHC is favorable by \$3.3 million. This is similar to last year, in regards to the timing of capital projects, such as having additional budget for HealthEdge. PHC will likely see the favorability of that decrease as the go-live date approaches.</p> <p>There is also some favorability related to the timing of hiring and incoming employee expenses. This is also expected to balance out throughout the year.</p> <p><b>Audit:</b> Moss Adams will be presenting PHC’s annual audit report in next month’s Finance Committee Meeting.</p> <p><b>IGT Updates:</b> Updated contracts were delivered on September 8, 2022, and due back on October 31<sup>st</sup>, 2022.</p>			
<b>Adjournment</b>	Meeting adjourned at approximately 8:26 am.			

Minutes Prepared and Submitted by: Miranda Hamilton  
Reviewed and Edited by: Marisa Dominguez & Nelson Gervacio  
Minutes Reviewed and Submitted by: Jeff Ingram

Chairman Signature of Approval \_\_\_\_\_ Date \_\_\_\_\_



**CONSENT AGENDA REQUEST**  
**for**  
**PARTNERSHIP HEALTHPLAN OF CALIFORNIA**

**Finance Committee Meeting Date:**

October 19, 2022

**Board Meeting Date:**

October 26, 2022

**Agenda Item Number:**

2.1

**Resolution Sponsor:**

Liz Gibboney, CEO, Partnership HealthPlan of CA

**Recommendation by:**

PHC Staff

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**Topic Description:**

AB361 authorizes public meetings with Brown Act requirements to be held via teleconference or telephone during a state of emergency. Virtual public meetings still require standard meeting agendas and notices and the ability for the public to provide public comment. To continue virtual meetings, the Commission must make findings every 30 days that 1) it has reconsidered the circumstances of the ongoing COVID-19 pandemic state of emergency and 2) either the state of emergency continues to directly impact the ability of the public to meet safely in person, or state or local officials continue to impose or recommend measures to promote social distancing.

Due to the ongoing risk of community transmission of COVID-19, it is recommended that the Partnership HealthPlan of California Commission continues to offer virtual attendance as an option and encourages in-person attendance following current PHC guidelines with regard to vaccinations, masking, social distancing and other protective measures.

**Reason for Resolution:**

To allow the Board the opportunity to review and approve ongoing virtual Board Meetings, due to the ongoing risk of community transmission of COVID-19.

**Financial Impact:**

There is no additional financial impact to the HealthPlan.

**Requested Action of the Board:**

Based on the recommendation of PHC staff and public health officials, the Board is asked to approve the recommended to continue to offer virtual attendance, due to the ongoing risk of community transmission of COVID-19.

**CONSENT AGENDA REQUEST**  
**for**  
**PARTNERSHIP HEALTHPLAN OF CALIFORNIA**

**Finance Committee Meeting Date:**  
October 19, 2022

**Board Meeting Date:**  
October 26, 2022

**Agenda Item Number:**  
2.1

**Resolution Number:**  
22-

**IN THE MATTER OF: APPROVING THE RECOMMENDED CONTINUATION OF MEETING VIRTUALLY**

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**Recital: Whereas,**

- A. AB361, signed by Governor Newsom on September 16, 2021, requires the Commission must make findings every 30 days to continue to offer virtual attendance.

**Now, Therefore, It Is Hereby Resolved As Follows:**

1. To approve the recommended continuation of offering virtual attendance for meetings, due to the ongoing risk of COVID-19 transmission, for the next 30 days, per AB 361.

**PASSED, APPROVED, AND ADOPTED** by the Partnership HealthPlan of California this 26<sup>th</sup> day of October 2022 by motion of Commissioner, seconded by Commissioner, and by the following votes:

AYES: Commissioners:

NOES: Commissioners:

ABSTAINED: Commissioners:

ABSENT: Commissioners:

EXCUSED: Commissioners:

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Alicia Hardy, Chair

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Date

**ATTEST:**

BY: \_\_\_\_\_  
Ashlyn Scott, Clerk

**CONSENT AGENDA REQUEST  
for  
PARTNERSHIP HEALTHPLAN OF CALIFORNIA**

**Finance Committee Meeting Date:**  
October 19, 2022

**Board Meeting Date:**  
October 26, 2022

**Agenda Item Number:**  
3.2

**Resolution Sponsor:**  
Liz Gibboney, CEO, Partnership HealthPlan of CA

**Recommendation by:**  
PHC Staff

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**Topic Description:**

Moss Adams has completed their audit of PHC's financial statements for the period of July 1, 2021 to June 30, 2022. The audit was conducted in accordance with generally accepted auditing standards.

**Reason for Resolution:**

To provide Board members with the attached audit report conducted by Moss Adams for review and acceptance.

**Financial Impact:**

There is no additional financial impact to the HealthPlan.

**Requested Action of the Board:**

The audited financial statements reflect a true and fair view of the HealthPlan's financial position and performances.

**CONSENT AGENDA REQUEST  
for  
PARTNERSHIP HEALTHPLAN OF CALIFORNIA**

**Finance Committee Meeting Date:**  
October 19, 2022

**Board Meeting Date:**  
October 26, 2022

**Agenda Item Number:**  
3.2

**Resolution Number:**  
22-

**IN THE MATTER OF: ACCEPTING THE MOSS ADAMS AUDIT REPORT FOR THE PERIOD OF JULY 1, 2021 TO JUNE 30, 2022**

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**Recital: Whereas,**

- A. Financial audits are a requirement of DHCS and are an essential component of the Board's oversight.
- B. The Board has the responsibility for reviewing and accepting independent auditor reports for Partnership HealthPlan of California.

**Now, Therefore, It Is Hereby Resolved As Follows:**

- 1. To accept the attached Moss Adams Audit Report for the period of July 1, 2021 to June 30, 2022.

**PASSED, APPROVED, AND ADOPTED** by the Partnership HealthPlan of California this 26<sup>th</sup> day of October 2022 by motion of Commissioner, seconded by Commissioner, and by the following votes:

AYES: Commissioners:

NOES: Commissioners:

ABSTAINED: Commissioners:

ABSENT: Commissioners:

EXCUSED: Commissioners:

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Alicia Hardy, Chair

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Date

**ATTEST:**

BY: \_\_\_\_\_  
Ashlyn Scott, Clerk



# Partnership Health Plan of California

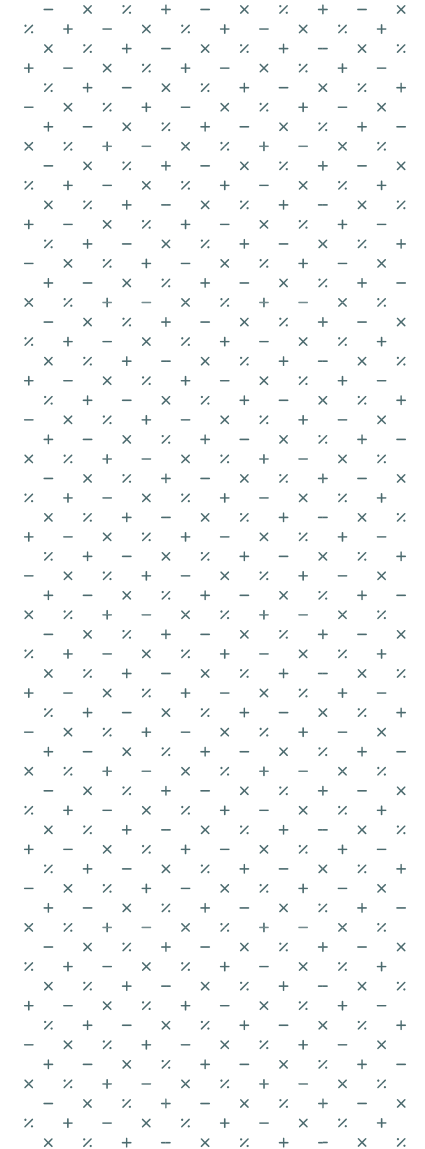
## Report of Independent Auditors

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Chris Pritchard, Health Care Services Partner

Rianne Suico, Health Care Services Partner

(415) 956-1500



# Report of Independent Auditors

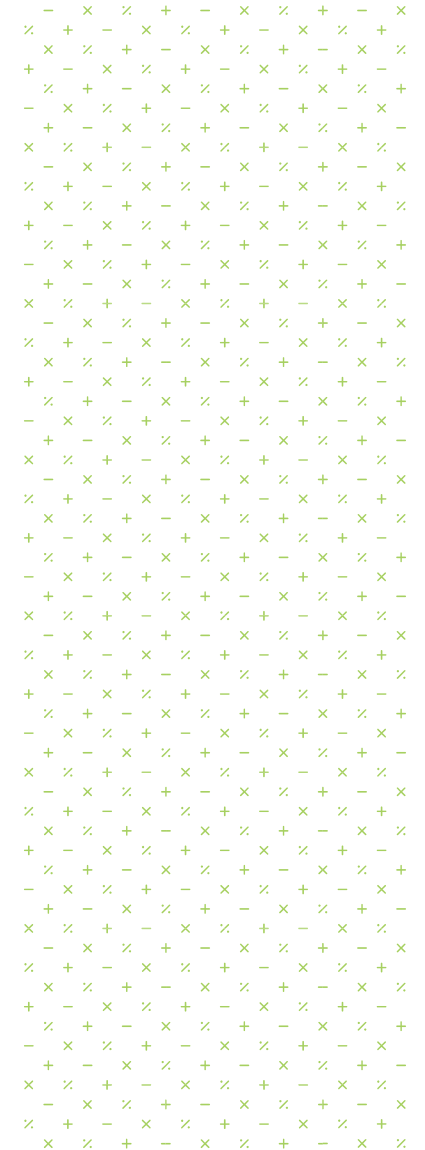
## **Unmodified Opinion**

Financial statements are fairly presented in accordance with generally accepted accounting principles.

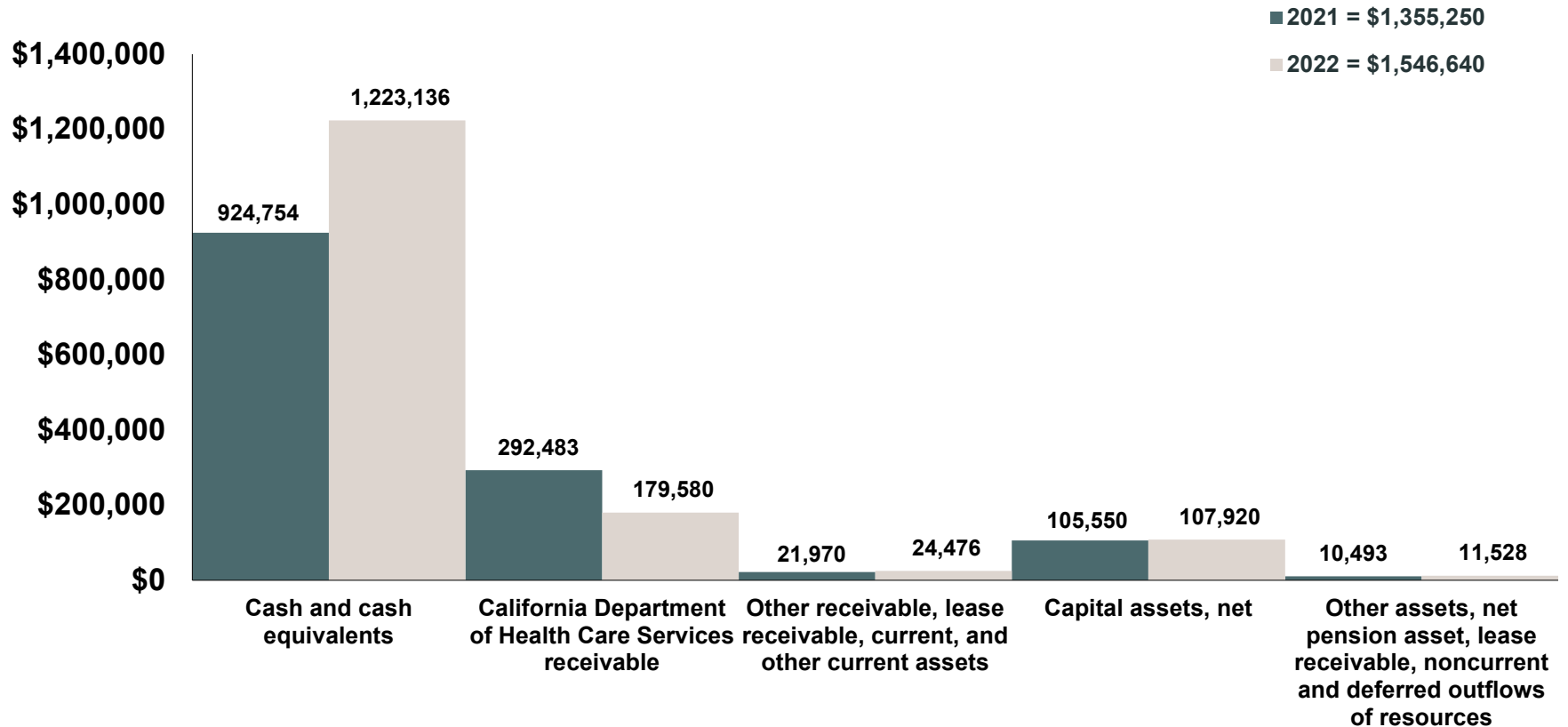


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# Statements of Net Position



# Assets and Deferred Outflows of Resources Composition (in thousands)

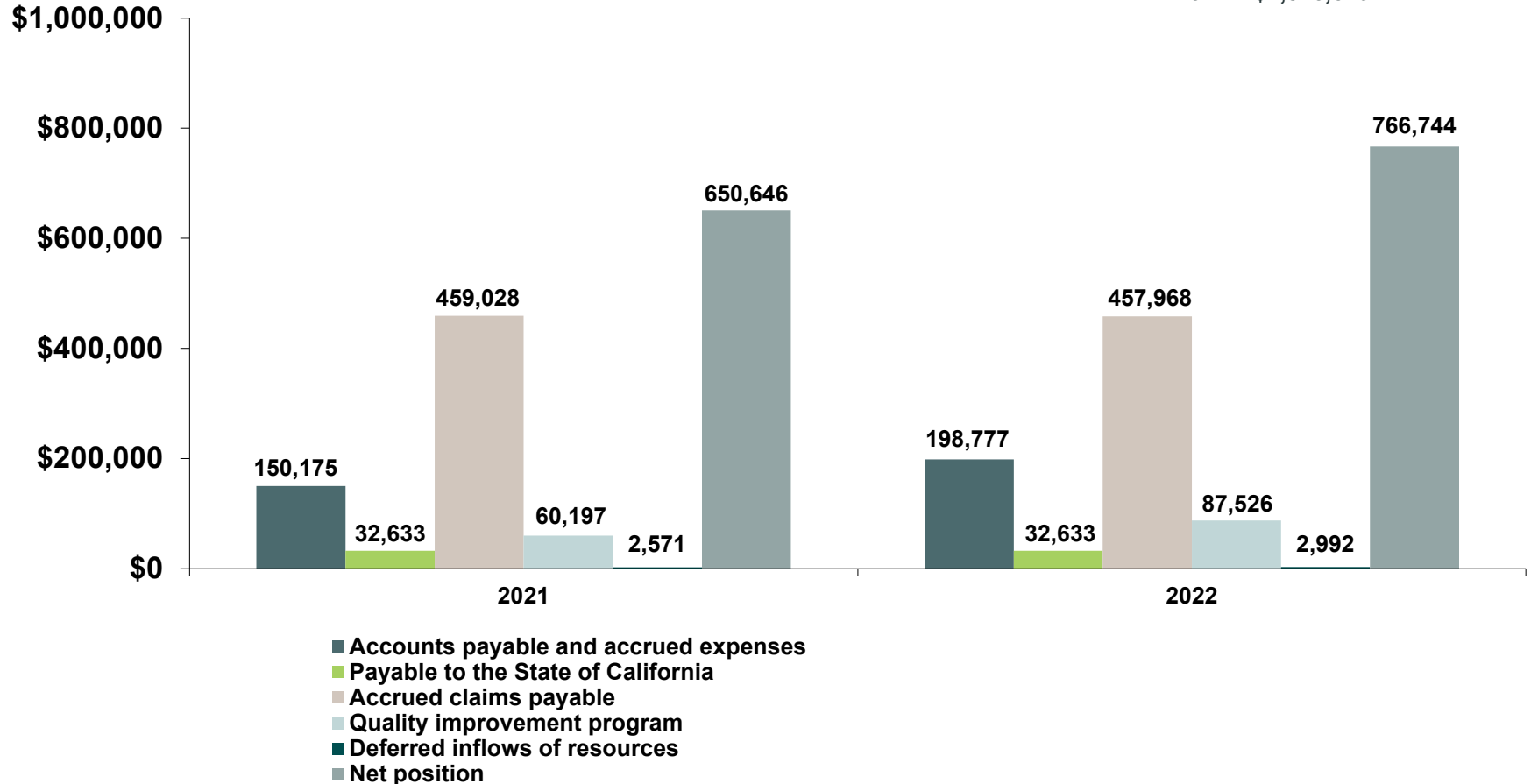




# Liabilities, Deferred Inflows, and Net Position Composition (in thousands)

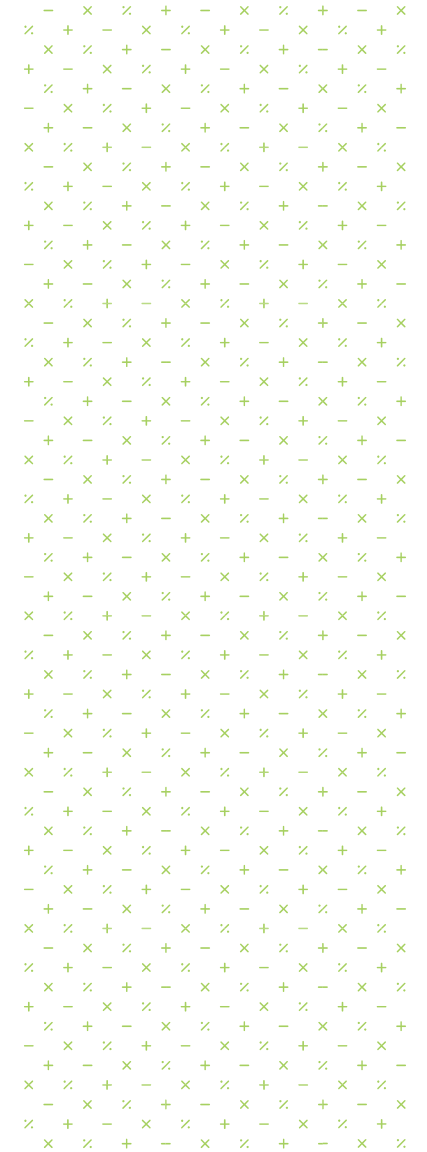
2021 = \$1,355,250

2022 = \$1,546,640



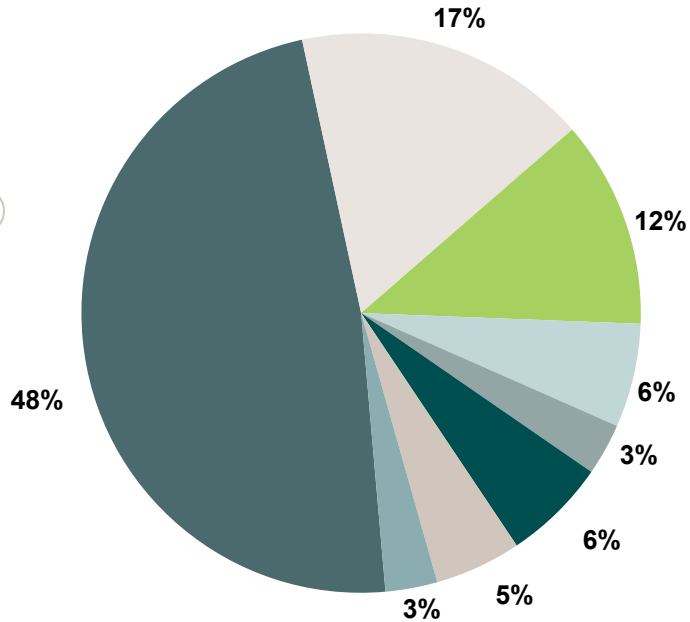


# Operations

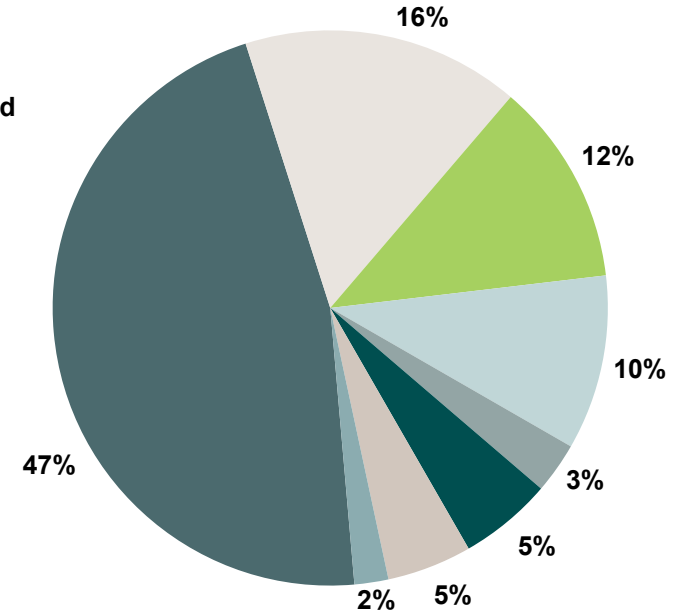


# Total Operating Expenses as a % of Total Operating Revenues (in thousands)

**June 30, 2021**  
(Total operating revenues)  
**\$3,308.1**



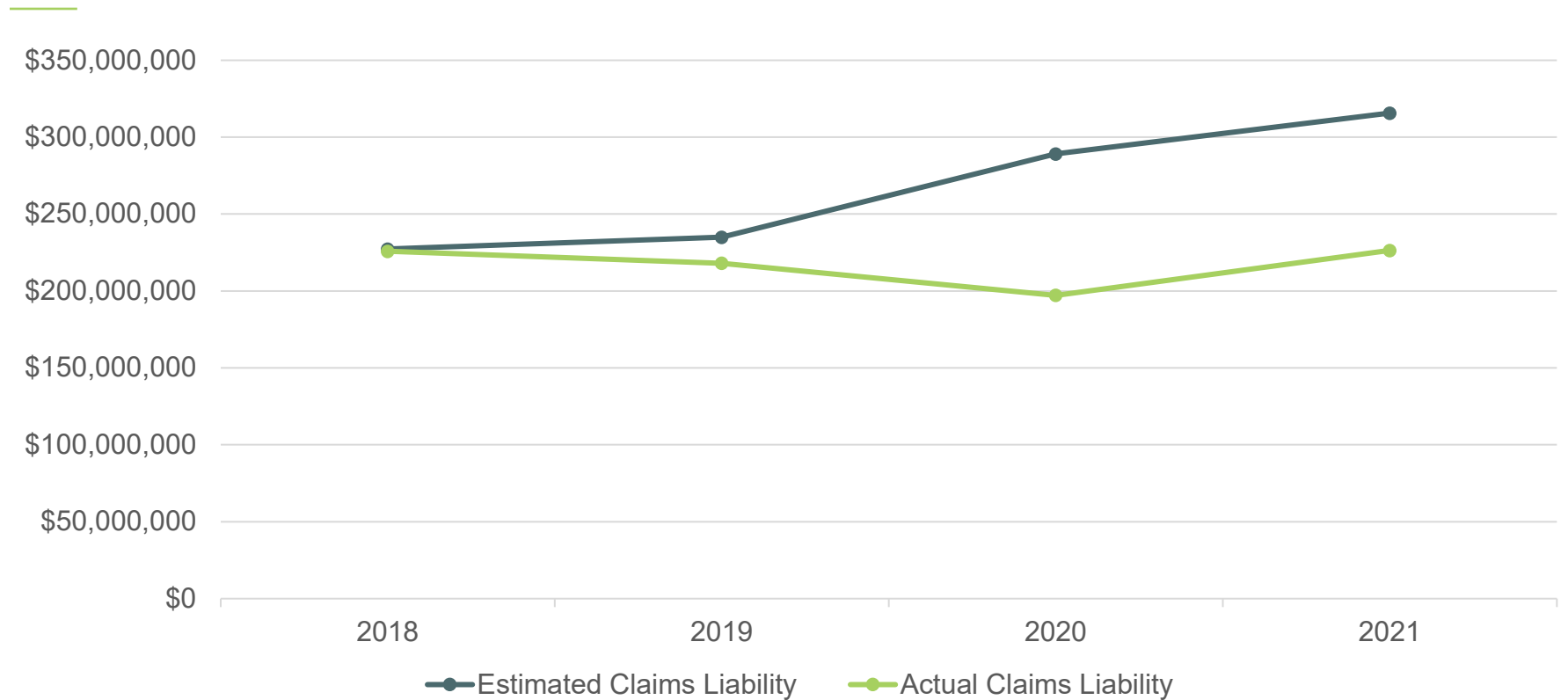
**June 30, 2021**  
(Total operating revenues)  
**\$3,204.9**



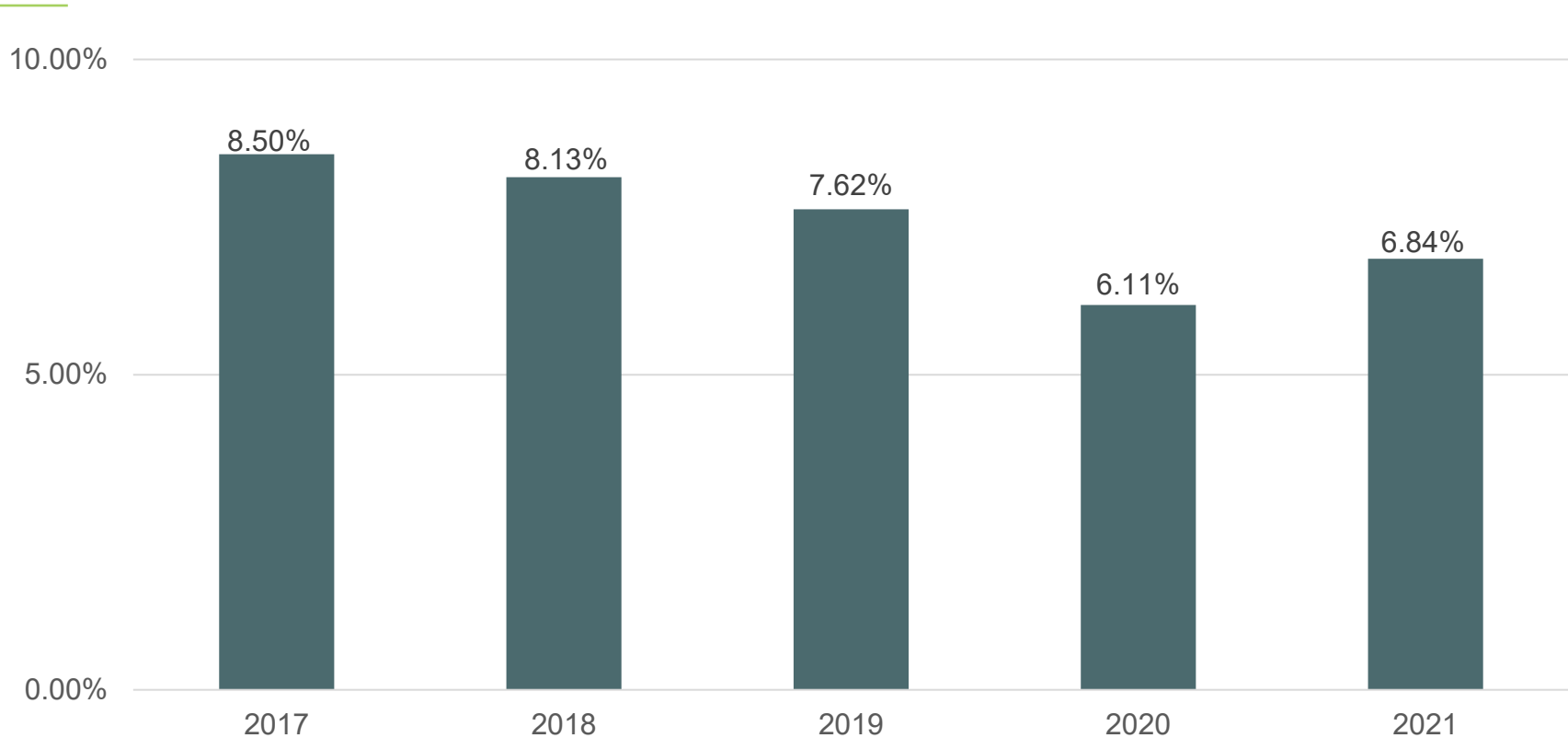
- Fee for service hospital, physician, and other costs
- Capitated physician, hospital, and other costs
- Long-term care
- Pharmacy
- Quality improvement program and hospital stop loss
- General and administrative expenses
- Premium tax
- Operating income



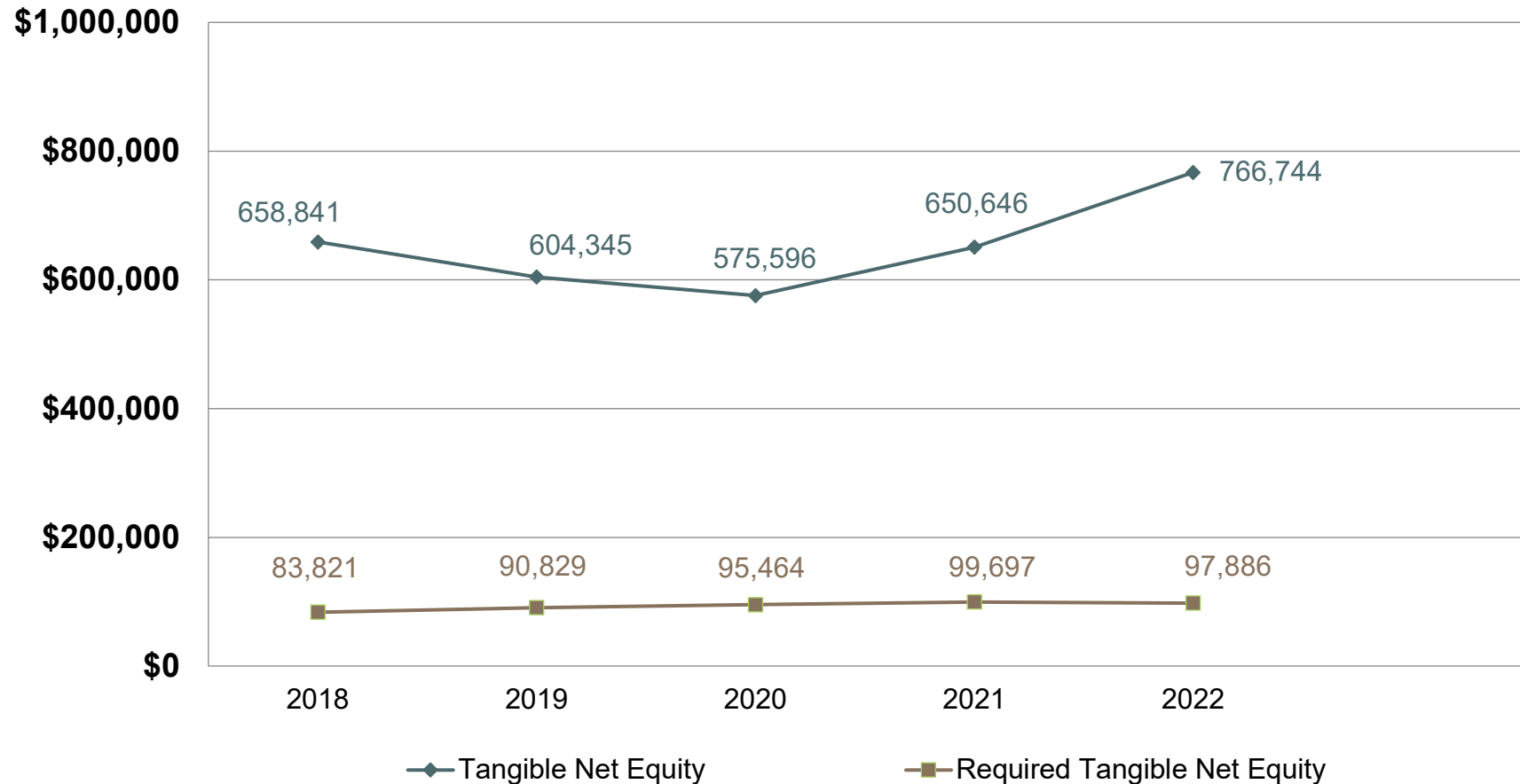
# Historic Estimated Claims Liability and Historic Actual Claims Liability



# Historic Actual Claims Liability as a % of Capitation Revenues



# Tangible Net Equity (in thousands)



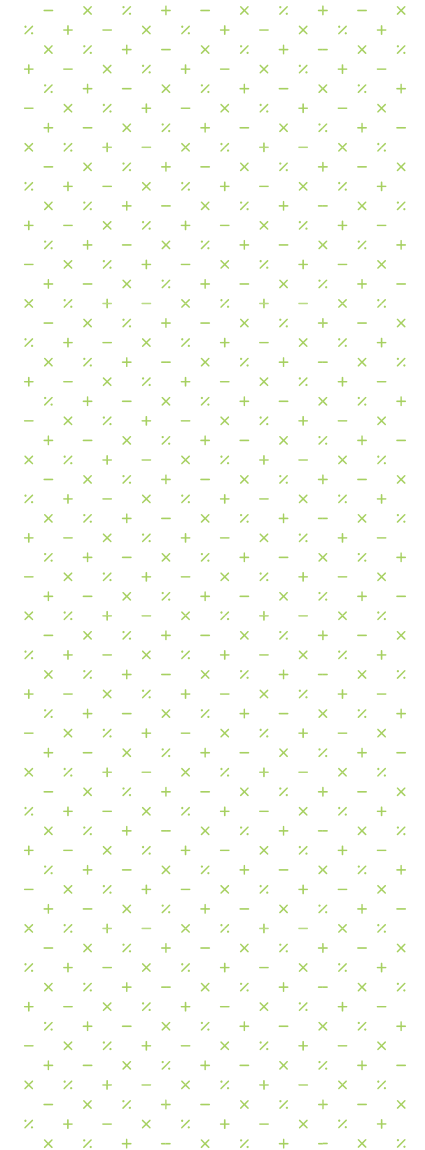
# Important Board Communications

- AU-C Section 260 – *The Auditors’ Communication with Those Charged with Governance*
- Significant accounting policies
- Accounting estimates are reasonable
- No audit adjustments
- No issues discussed prior to our retention as auditors
- No disagreements with management
- No awareness of material fraud and noncompliance with laws and regulations



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# Questions?







THANK  
YOU

Final Draft

*Report of Independent Auditors and  
Financial Statements with Supplementary Information*

**Partnership Health Plan of California**

*June 30, 2022 and 2021*

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## **Management's Discussion and Analysis**

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Final Draft

**Partnership Health Plan of California  
Management’s Discussion and Analysis  
As of and for the Years Ended June 30, 2022, 2021, and 2020**

Our discussion and analysis of the Partnership Health Plan of California (the “Health Plan”) provides an overview of the Health Plan’s financial activities for the years ended June 30, 2022, 2021, and 2020. The management’s discussion and analysis should be read in conjunction with the Health Plan’s audited financial statements and accompanying notes.

The following table presents the condensed statements of net position for the Health Plan as of June 30, 2022, 2021, and 2020, and the change between periods:

Table 1 – Condensed statements of net position (dollars in thousands):

	2022	2021	2020	Change from 2021		Change from 2020		
				Amount	Percent	Amount	Percent	
<b>ASSETS</b>								
Current assets	\$ 1,427,191	\$ 1,239,206	\$ 1,221,290	\$ 187,985	15.2%	\$ 17,916	1.5%	
Capital assets, net	107,920	105,550	106,307	2,370	2.2%	(757)	(0.7%)	
Other assets	5,167	2,332	1,485	2,835	121.6%	847	57.0%	
Net pension asset	3,476	7,231	3,546	(3,755)	(51.9%)	3,685	103.9%	
Total assets	1,543,754	1,354,319	1,332,628	189,435	14.0%	21,691	1.6%	
DEFERRED OUTFLOWS OF RESOURCES	2,885	930	965	1,955	210.2%	(35)	(3.6%)	
Total assets and deferred outflows of resources	\$ 1,546,639	\$ 1,355,249	\$ 1,333,593	\$ 191,390	14.1%	\$ 21,656	1.6%	
<b>LIABILITIES</b>								
CURRENT LIABILITIES	\$ 776,904	\$ 702,033	\$ 757,587	\$ 74,871	10.7%	\$ (55,554)	(7.3%)	
Total liabilities	776,904	702,033	757,587	74,871	10.7%	(55,554)	(7.3%)	
DEFERRED INFLOWS OF RESOURCES	2,992	2,571	410	421	16.4%	2,161	527.1%	
NET POSITION								
Invested in capital assets	107,921	105,550	106,306	2,371	2.2%	(756)	(0.7%)	
Restricted	300	300	300	-	-%	-	-%	
Unrestricted	658,522	544,795	468,990	113,727	20.9%	75,805	16.2%	
Total net position	766,743	650,645	575,596	116,098	17.8%	75,049	13.0%	
Total liabilities, deferred inflows, and net position	\$ 1,546,639	\$ 1,355,249	\$ 1,333,593	\$ 191,390	14.1%	\$ 21,656	1.6%	

**ASSETS**

**2021–2022**

Total assets increased by \$189.4 million (14.0%) from 2021 to 2022. Current assets increased by \$188.0 million from \$1.24 billion in 2021 to \$1.43 billion in 2022, primarily in cash and investments. This increase is a result of timing differences related to the distribution of funds related to various State programs, including the CalAIM Incentive Payment Program. Net pension asset decreased by \$3.8 million, from \$7.2 million in 2021 to \$3.5 million (51.9%) in 2022. Deferred outflows of resources increased by \$2.0 million from \$0.93 million in 2021 to \$2.9 million in 2022. Refer to Note 8 of the financial statements for additional information.

**Partnership Health Plan of California  
Management's Discussion and Analysis (Continued)  
As of and for the Years Ended June 30, 2022, 2021, and 2020**

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**2020–2021**

Total assets increased by \$20.9 million (1.6%) from 2020 to 2021. Current assets increased by \$17.6 million from \$1.22 billion in 2020 to \$1.24 billion in 2021, primarily in cash and investments; this increase is a result of timing differences related to the distribution of funds related to various State programs. Net pension asset increased by \$3.7 million, from \$3.5 million in 2020 to \$7.2 million (103.9%) in 2021. Deferred outflows of resources decreased by \$0.04 million from \$0.97 million in 2020 to \$0.93 million in 2021. Refer to Note 8 of the financial statements for additional information.

**LIABILITIES**

**2021–2022**

Total current liabilities increased by \$74.9 million from \$702.0 million in 2021 to \$776.9 million in 2022. The 2022 increase can be attributable to the increases in accruals for the supplemental retirement plan, system disruption, and supplemental capitation expense. An additional increase can be attributable to unearned CalAIM Incentive Payment Program income.

**2020–2021**

Total current liabilities decreased by \$55.6 million from \$757.6 million in 2020 to \$702.0 million in 2021. The 2021 decrease is primarily attributable to timing of when Directed Payments were made in 2020 compared to 2021.

**NET POSITION**

Total net position increased by \$116.1 million (17.8%) in 2022 from 2021, and increased by \$75.0 million (13.0%) in 2021 from 2020. In 2022, the increase is primarily due to an operating income of \$114.6 million and net investment earnings of \$1.5 million in 2022. In 2021, the increase is primarily due to an operating income of \$74.1 million and net investment earnings of \$0.9 million in 2021.

**Partnership Health Plan of California  
Management's Discussion and Analysis (Continued)  
As of and for the Years Ended June 30, 2022, 2021, and 2020**

**KEY OPERATING INDICATORS**

The following table compares key operating indicators for the Health Plan for the years ended June 30, 2022, 2021, and 2020:

	2022	2021	2020
<b>MEMBERSHIP</b>			
Member months for the year:			
Medi-Cal program	7,574,159	7,043,228	6,491,783
Total	<u>7,574,159</u>	<u>7,043,228</u>	<u>6,491,783</u>
Average member per month			
Medi-Cal program	631,180	586,936	540,982
Total	<u>631,180</u>	<u>586,936</u>	<u>540,982</u>
<b>OPERATING RESULTS (in thousands)</b>			
Operating revenues	\$ 3,308,076	\$ 3,204,891	\$ 2,859,230
Operating expenses:			
Health care	2,816,658	2,815,331	2,669,549
General and administrative	210,548	166,192	156,701
Premium tax	166,250	149,230	66,895
Total	<u>3,193,456</u>	<u>3,130,753</u>	<u>2,893,145</u>
Operating income (loss)	<u>\$ 114,620</u>	<u>\$ 74,138</u>	<u>\$ (33,915)</u>
<b>OPERATING RESULTS PER MEMBER PER MONTH</b>			
Operating revenues	\$ 436.8	\$ 455.0	\$ 440.4
Operating expenses:			
Health care	371.9	399.7	411.2
General and administrative	27.8	23.6	24.1
Premium tax	21.9	21.2	10.3
Total	<u>421.6</u>	<u>444.5</u>	<u>445.7</u>
Operating income (loss)	<u>\$ 15.1</u>	<u>\$ 10.5</u>	<u>\$ (5.2)</u>
<b>RATIOS</b>			
Health care cost as a percentage of operating revenues	85.1%	87.8%	93.4%
General and administrative expense as a percentage of operating revenues	6.4%	5.2%	5.5%
Premium tax as a percentage of operating revenues	5.0%	4.7%	2.3%
Operating income (loss) as a percentage of operating revenues	3.5%	2.3%	(1.2%)

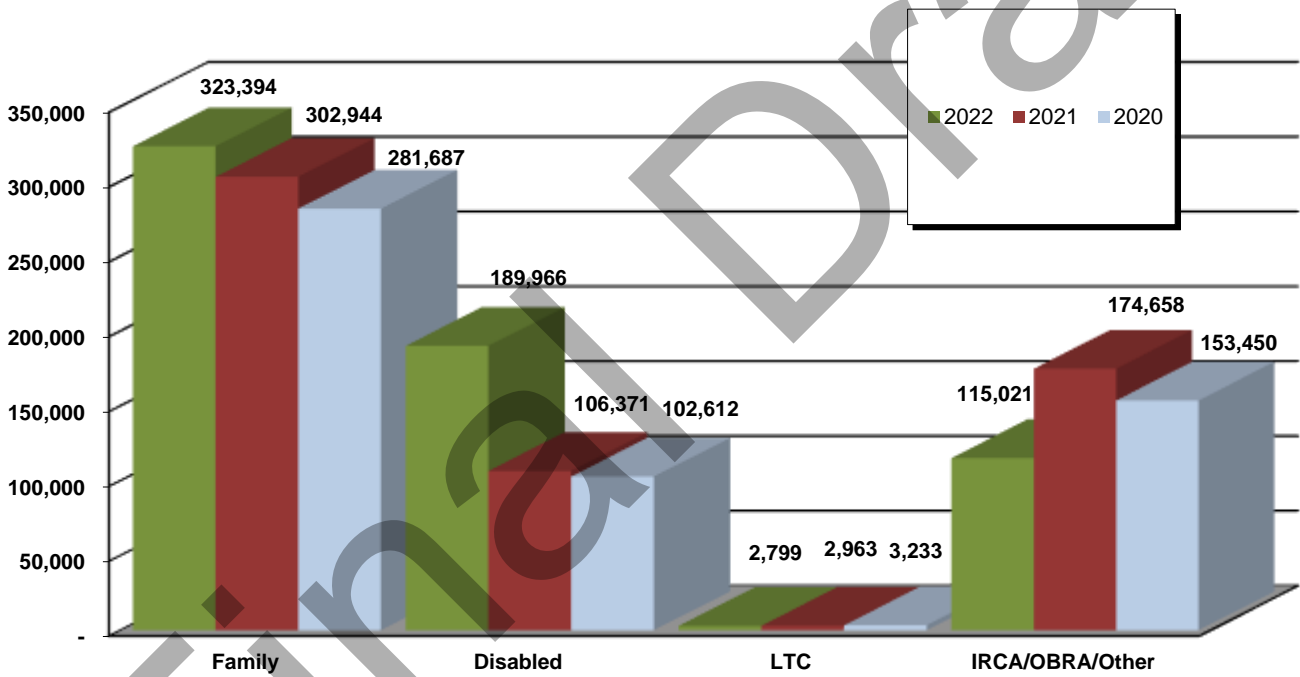
**Partnership Health Plan of California  
Management’s Discussion and Analysis (Continued)  
As of and for the Years Ended June 30, 2022, 2021, and 2020**

**ENROLLMENT**

During the years ended June 30, 2022, 2021, and 2020, the Health Plan served Medi-Cal members at an average of 631,180, 586,936, and 540,982, respectively, per month. Enrollment from 2021 to 2022 increased steadily during the year due to the pausing in membership redeterminations that were implemented as part of the novel coronavirus (“COVID-19”) Public Health Emergency (“PHE”).

The following chart displays a comparative view of average monthly membership by Medi-Cal aid category for the years ended June 30, 2022, 2021, and 2020.

Partnership Health Plan of California’s Medi-Cal membership by aid category (shown as average member months):





**Partnership Health Plan of California  
Management's Discussion and Analysis (Continued)  
As of and for the Years Ended June 30, 2022, 2021, and 2020**

**RESULTS OF OPERATIONS**

The following table presents the results of operations for the years ended June 30, 2022, 2021, and 2020, and the change from prior year (in thousands):

	2022	2021	2020	Change from 2021		Change from 2020	
				Amount	Percent	Amount	Percent
California Department of Health Care Services							
Capitation revenue	\$ 3,285,782	\$ 3,194,351	\$ 2,857,506	\$ 91,431	2.9%	\$ 336,845	11.8%
Other income	22,294	10,540	1,724	11,754	111.5%	8,816	511.4%
<b>Total operating revenues</b>	<b>3,308,076</b>	<b>3,204,891</b>	<b>2,859,230</b>	<b>103,185</b>	<b>3.2%</b>	<b>345,661</b>	<b>12.1%</b>
Fee for service hospital inpatient, physician, and other services	1,583,762	1,510,366	1,447,368	73,396	4.9%	62,998	4.4%
Capitated physician, hospital, and other costs	576,925	515,027	468,513	61,898	12.0%	46,514	9.9%
Long-term care	387,085	373,741	358,893	13,344	3.6%	14,848	4.1%
Pharmacy	183,590	333,918	294,605	(150,328)	(45.0%)	39,313	13.3%
Quality improvement program and hospital stop loss	85,296	82,279	100,170	3,017	3.7%	(17,891)	(17.9%)
<b>Total health care expenses</b>	<b>2,816,658</b>	<b>2,815,331</b>	<b>2,669,549</b>	<b>1,327</b>	<b>0.0%</b>	<b>145,782</b>	<b>5.5%</b>
Total general and administrative expenses	210,548	166,192	156,701	44,356	26.7%	9,491	6.1%
Premium tax	166,250	149,230	66,895	17,020	11.4%	82,335	123.1%
<b>Total operating expenses</b>	<b>3,193,456</b>	<b>3,130,753</b>	<b>2,893,145</b>	<b>62,703</b>	<b>2.0%</b>	<b>237,608</b>	<b>8.2%</b>
<b>Operating income (loss)</b>	<b>114,620</b>	<b>74,138</b>	<b>(33,915)</b>	<b>40,482</b>	<b>54.6%</b>	<b>108,053</b>	<b>(318.6%)</b>
Investment income	1,478	912	5,166	566	62.1%	(4,254)	(82.3%)
<b>Total nonoperating revenues</b>	<b>1,478</b>	<b>912</b>	<b>5,166</b>	<b>566</b>	<b>62.1%</b>	<b>(4,254)</b>	<b>(82.3%)</b>
<b>Increase (decrease) in net position</b>	<b>\$ 116,098</b>	<b>\$ 75,050</b>	<b>\$ (28,749)</b>	<b>\$ 41,048</b>	<b>54.7%</b>	<b>\$ 103,799</b>	<b>(361.1%)</b>

**OPERATING REVENUES**

The Health Plan's total operating revenues increased by \$103.2 million (3.2%) for the year ended June 30, 2022. The increase in operating revenues in 2022 is attributable to an increase in membership of 7.5% resulting in additional revenue of approximately \$91.4 million from fiscal year 2021. The additional increase in revenue can also be attributable to various State Incentive Programs. The State Incentive Programs revenue is offset by an increase in other healthcare costs.

The Health Plan's total operating revenues increased by \$345.6 million (12.1%) for the year ended June 30, 2021. The increase in operating revenues in 2021 is due to the increases in membership and a slight increase in base rates at the beginning of the calendar year.

**Partnership Health Plan of California  
Management's Discussion and Analysis (Continued)  
As of and for the Years Ended June 30, 2022, 2021, and 2020**

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**HEALTH CARE EXPENSES**

**2021–2022**

Overall health care expenses increased by \$1.3 million or 0.05%, totaling \$2.817 billion in 2022, compared to \$2.815 billion in 2021. The Health Plan's health care ratio, or health care costs as a percentage of operating revenue, at 85.1% in 2022 decreased from 2021's health care ratio of 87.8%. Overall increased costs are explained as follows:

- Provider capitation is comprised of capitation payments made to the Health Plan's contracted medical groups, hospitals, physicians, and other health care service providers. Capitation expenses totaled \$576.9 million in 2022 compared to \$515.0 million in 2021, for an increase of \$61.9 million or 12.0%. The primary driver of the increase is due to an overall increase in membership. Quality Improvement Program expenses also increased from \$82.3 million in 2021 to \$85.3 million in 2022 as a number of participating providers met their performance measures, and had an increase in assigned membership.
- Fee for service expenses for hospital, physician, and other services increased from \$1.51 billion in 2021 to \$1.59 billion in 2022 and long-term care fee-for-service expenses increased from \$373.7 million in 2021 to \$387.1 million in 2022. The increase in long-term care and hospital expenses can be attributed to prior period IBNR adjustments while fee for service expenses increased primarily due to an increase in membership. Pharmacy costs decreased by 45.0% from \$333.9 million in 2021 to \$183.6 million in 2022 due to the pharmacy carve-out beginning January 1, 2022.

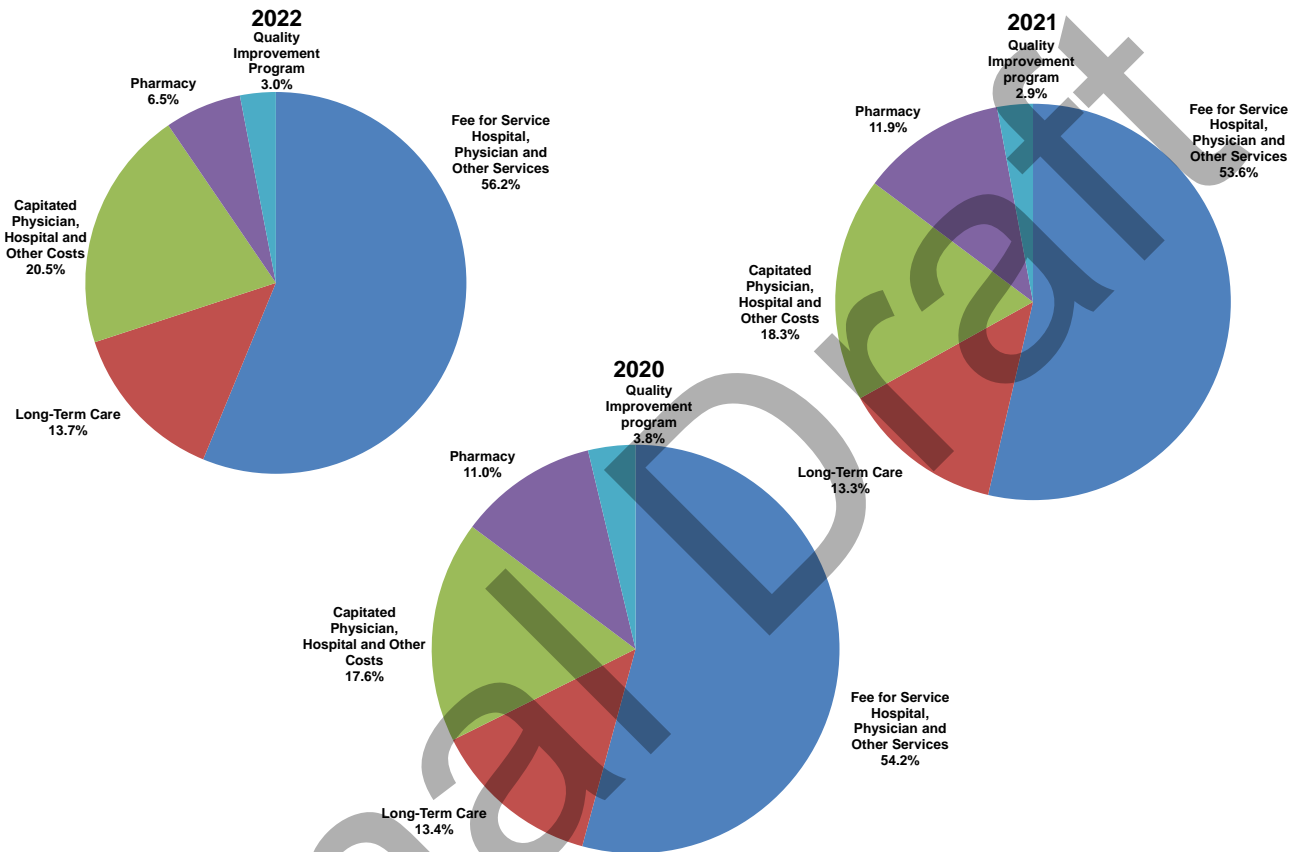
**2020–2021**

Overall health care expenses increased by \$145.8 million or 5.5%, totaling \$2.82 billion in 2021, compared to \$2.67 billion in 2020. The Health Plan's health care ratio, or health care costs as a percentage of operating revenue, at 87.8% in 2021 decreased from 2020's health care ratio of 93.4%. Overall increased costs are explained as follows:

- Provider capitation is comprised of capitation payments made to the Health Plan's contracted medical groups, hospitals, physicians, and other health care service providers. Capitation expenses totaled \$515.0 million in 2021 compared to \$468.5 million in 2020, for an increase of \$46.5 million or 9.9%. The primary driver of the increase is due to an overall increase in membership. However, Quality Improvement Program expenses decreased from \$100.2 million in 2020 to \$82.3 million in 2021 as a number of participating providers did not meet their performance measures.
- Fee for service expenses for hospital, physician, and other services increased from \$1.45 billion in 2020 to \$1.51 billion in 2021 and long-term care fee for service expenses increased from \$358.9 million in 2020 to \$373.7 million in 2021. The increase in long-term care expense can primarily be attributed to the required 10% increase due to the COVID-19 public health emergency while fee for service expenses increased primarily due to an increase in membership. Pharmacy costs increased by 13.3% from \$294.6 million in 2020 to \$333.9 million in 2021 and can be attributed to the delay in the pharmacy carve-out.

**Partnership Health Plan of California  
 Management’s Discussion and Analysis (Continued)  
 As of and for the Years Ended June 30, 2022, 2021, and 2020**

The following charts show a comparison of health care expenses by major category and their respective percentages of the overall health care expenditures for the years ended June 30, 2022, 2021, and 2020:



**GENERAL AND ADMINISTRATIVE EXPENSES AND PREMIUM TAX EXPENSE**

Total general and administrative expenses were \$210.5 million in 2022, compared to \$166.2 million in 2021. Overall administrative expenses increased by 26.7% or \$44.4 million, corresponding to higher salaries and benefits due to additional staffing and the Supplemental Executive Retirement Plan (SERP). The Health Plan’s administrative expenses as a percentage of operating of revenues were 6.4% in 2022 and 5.2% in 2021.

Total general and administrative expenses were \$166.2 million in 2021, compared to \$156.7 million in 2020. Overall administrative expenses increased by 6.1% or \$9.5 million. The increases are primarily in employee costs which are due to increases in salaries and benefits as well as from the filling of budgeted positions that were previously vacant. The Health Plan’s administrative expenses as a percentage of operating of revenues were 5.2% in 2021 and 5.5% in 2020.

**Partnership Health Plan of California  
Management's Discussion and Analysis (Continued)  
As of and for the Years Ended June 30, 2022, 2021, and 2020**

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On March 1, 2016, SB X2-2 established a new Medi-Cal Managed Care Organizations ("MCO") tax, to be administered by CDHCS, effective July 1, 2016 through July 1, 2019. The tax would be assessed by CDHCS on licensed health care service plans, managed care plans contracted with CDHCS to provide Medi-Cal services, and alternate health care service plans ("AHCSP"), as defined, except as excluded by the bill. This bill would establish applicable taxing tiers and per enrollee amounts for the 2016–2017, 2017–2018, and 2018–2019 fiscal years, for all enrollees, as defined. On September 27, 2019, Assembly Bill 115 (Chapter 348, Statutes 2019) authorized CDHCS to implement a modified MCO tax model on specified health plans, which was approved by the Centers for Medicare & Medicaid Services on April 3, 2020. The effective date range for this approval is January 1, 2020 through December 31, 2022. The Health Plan's premium tax expense for the years ended June 30, 2022 and 2021 was \$166.2 million and \$149.2 million, respectively.

**NON-OPERATING REVENUES**

Non-operating revenues, consisting of net investment income for fiscal years 2022 and 2021 were \$1.5 million and \$0.9 million, respectively. Increase in non-operating revenues is due to an increase in interest income.

**LIQUIDITY**

As of June 30, 2022, working capital (current assets in excess of current liabilities) was \$650.3 million, compared to \$ 537.2 million at June 30, 2021. The significant increase is due to the current year's operating income.

As of June 30, 2021, working capital (current assets in excess of current liabilities) was \$536.9 million, compared to \$463.7 million at June 30, 2020. The significant increase is due to the current year's operating income.

**ECONOMIC FACTORS AND FISCAL YEAR 2022 BUDGET**

The impacts of the COVID-19 pandemic have been winding down, but the PHE continues to remain in effect. This means the pause in redeterminations has continued to add membership throughout the last calendar year and will continue to do so until the PHE has concluded. Membership will likely see significant reductions over the subsequent 12 months as each of the respective counties processes Medi-Cal renewal applications. Membership reductions, though, could be offset by any significant changes in the employment landscape as the broader economy faces headwinds with high inflation and changes to monetary policy.

The Health Plan's health care costs are projected to decrease 3.1% from prior year's budget, mainly due to the carve-out of the pharmacy benefit. This reduction is offset by increases in fee-for-service, across multiple categories of service, due to cost pressures and overall increases in members served. The Health Plan has been working to analyze claims patterns as the COVID waves subside, returning to more normal incurred but not reported reserve modeling. Inflation, both wage and supply chain, will continue to add cost pressures to the delivery system in the coming year as providers struggle with employee retention and managing overall expenses.

**Partnership Health Plan of California  
Management’s Discussion and Analysis (Continued)  
As of and for the Years Ended June 30, 2022, 2021, and 2020**

PHC is planning for a small net surplus in fiscal year 2022-23 of \$49.9 million. DHCS has not yet provided final calendar year (“CY”) 2022 or draft CY 2023 rates due to complications with the prior year’s rate development. The Plan has accounted for significant changes to base revenues as membership continues to remain higher than originally expected. DHCS has publicly stated rates will be adjusted downward to account for the under estimation of gross membership for CY 2022. PHC will continue to carefully navigate the vast landscape of unknowns to ensure it remains in a stable financial condition as plans of expansion materialize ahead of January 2024.

**FINANCIAL HIGHLIGHTS – FIDUCIARY FUND**

The table below is a summarized comparison of the assets, liabilities and fiduciary net position of the Partnership Health Plan of California Retirement Plan Fund as of December 31, and the changes in fiduciary net position for the years ended June 30:

	<u>2022</u>	<u>2021</u>
Total assets	\$ 17,718,986	\$ 20,496,309
Total fiduciary net position	<u>\$ 17,718,986</u>	<u>\$ 20,496,309</u>
Total additions	\$ (1,739,309)	\$ 5,537,892
Total deductions	<u>(1,038,014)</u>	<u>963,228</u>
Increase in fiduciary net position	(2,777,323)	4,574,664
Fiduciary net position, beginning of year	<u>20,496,309</u>	<u>15,921,645</u>
Fiduciary net position, end of year	<u>\$ 17,718,986</u>	<u>\$ 20,496,309</u>

Total fiduciary fund net position as of June 30, 2022, decreased by \$2.8 million from June 30, 2021, due to a decrease in contributions and net investment loss for the year ending June 30, 2022.

# Report of Independent Auditors

The Commissioners  
Partnership Health Plan of California

## Report on the Audit of the Financial Statements

### *Opinion*

We have audited the financial statements of the business-type activities and the aggregate remaining fund information of Partnership Health Plan of California as of and for the years ended June 30, 2022 and 2021, and the related notes to the financial statements, which collectively comprise Partnership Health Plan of California's financial statements as listed in the table of contents.

In our opinion, the accompanying financial statements present fairly, in all material respects, the respective financial position of the business-type activities and aggregate remaining fund information of Partnership Health Plan of California as of June 30, 2022 and 2021, and the respective changes in net position and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### *Basis for Opinion*

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Partnership Health Plan of California and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### *Responsibilities of Management for the Financial Statements*

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Partnership Health Plan of California's ability to continue as a going concern for twelve months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.

### ***Auditor's Responsibilities for the Audit of the Financial Statements***

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Partnership Health Plan of California's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Partnership Health Plan of California's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

## ***Other Matters***

### ***Required Supplementary Information***

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis on pages 1 through 9 and the supplementary schedule of changes in the net pension assets and related ratios, supplementary schedule of contributions, and supplementary schedule of investment returns on pages 40 through 42 be presented to supplement the basic financial statements. Such information is the responsibility of management and, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

### ***Other Information***

Our audits were conducted for the purpose of forming an opinion on the financial statements that comprise Partnership Health Plan of California's basic financial statements. The statement of revenues, expenses, and changes in net position – actual and budget operations on page 38 presented for purposes of additional analysis and is not a required part of the basic financial statements.

The statement of revenues, expenses, and changes in net position – actual and budget operations is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

San Francisco, California  
October 12, 2022



**Financial Statements**

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Final Draft

**Partnership Health Plan of California**  
**Statements of Net Position**  
**June 30, 2022 and 2021**

	<u>2022</u>	<u>2021</u> (As Restated)
<b>ASSETS AND DEFERRED OUTFLOWS</b>		
<b>CURRENT ASSETS</b>		
Cash and cash equivalents	\$ 1,223,135,598	\$ 924,753,629
California Department of Health Care Services receivable	179,579,724	292,483,146
Other receivables	17,119,102	15,889,166
Lease receivable, current portion	1,105,915	318,902
Other current assets	6,251,010	5,761,439
Total current assets	<u>1,427,191,349</u>	<u>1,239,206,282</u>
<b>CAPITAL ASSETS</b>		
Nondepreciable	37,198,399	28,010,476
Depreciable, net of accumulated depreciation	70,722,179	77,539,893
Total capital assets	<u>107,920,578</u>	<u>105,550,369</u>
<b>OTHER ASSETS</b>	3,428,107	1,852,211
<b>NET PENSION ASSET</b>	3,475,861	7,231,258
<b>LEASE RECEIVABLE, net of current portion</b>	1,738,762	479,314
Total assets	<u>1,543,754,657</u>	<u>1,354,319,434</u>
<b>DEFERRED OUTFLOWS OF RESOURCES</b>	<u>2,884,773</u>	<u>930,354</u>
Total assets and deferred outflows	<u>\$ 1,546,639,430</u>	<u>\$ 1,355,249,788</u>
<b>LIABILITIES, DEFERRED INFLOWS, AND NET POSITION</b>		
<b>CURRENT LIABILITIES</b>		
Accounts payable and accrued expenses	\$ 198,776,977	\$ 150,174,694
Payable to the State of California	32,633,113	32,633,113
Accrued claims payable	457,967,956	459,028,387
Quality improvement program	87,525,942	60,197,271
Total current liabilities	<u>776,903,988</u>	<u>702,033,465</u>
Total liabilities	<u>776,903,988</u>	<u>702,033,465</u>
<b>DEFERRED INFLOWS OF RESOURCES</b>	<u>2,991,590</u>	<u>2,570,745</u>
<b>NET POSITION</b>		
Invested in capital assets	107,920,578	105,550,369
Restricted	300,000	300,000
Unrestricted	658,523,274	544,795,209
Total net position	<u>766,743,852</u>	<u>650,645,578</u>
Total liabilities, deferred inflows, and net position	<u>\$ 1,546,639,430</u>	<u>\$ 1,355,249,788</u>

**Partnership Health Plan of California**  
**Statements of Revenues, Expenses, and Changes in Net Position**  
**Years Ended June 30, 2022 and 2021**

	2022	2021 (As Restated)
<b>OPERATING REVENUES</b>		
California Department of Health Care Services revenue	\$ 3,285,782,331	\$ 3,194,350,710
Other income	22,294,264	10,539,866
Total operating revenues	3,308,076,595	3,204,890,576
<b>OPERATING EXPENSES</b>		
Health care expenses:		
Fee for service hospital, physician, and other services	1,583,762,419	1,510,365,767
Capitated physician, hospital, and other costs	576,924,916	515,026,767
Long-term care	387,085,317	373,741,213
Pharmacy	183,589,558	333,918,121
Quality improvement program and hospital stop loss	85,295,989	82,279,453
Total health care expenses	2,816,658,199	2,815,331,321
General and administrative expenses	210,548,175	166,191,797
Premium tax	166,250,000	149,229,691
Total operating expenses	3,193,456,374	3,130,752,809
Operating income	114,620,221	74,137,767
<b>NONOPERATING REVENUES</b>		
Investment income	1,478,053	911,618
Total nonoperating revenues	1,478,053	911,618
INCREASE IN NET POSITION	116,098,274	75,049,385
NET POSITION, beginning of year	650,645,578	575,596,193
NET POSITION, end of year	\$ 766,743,852	\$ 650,645,578

See accompanying notes.

**Partnership Health Plan of California**  
**Statements of Cash Flows**  
**Years Ended June 30, 2022 and 2021**

	<u>2022</u>	<u>2021</u> (As Restated)
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Cash received from California Department of Health Care Services	\$ 3,403,788,898	\$ 3,189,722,921
Other income	22,636,004	1,542,046
Cash payments to providers for Medi-Cal members:		
Capitation payments	(522,346,928)	(470,306,374)
Medical claims payments	(2,379,125,295)	(2,410,780,427)
Cash payments to vendors	(107,878,429)	(99,926,463)
Cash payments for salaries, wages, and related benefits	(108,474,162)	(100,096,909)
	<u>308,600,088</u>	<u>110,154,794</u>
<b>CASH FLOWS FROM FINANCING ACTIVITY</b>		
Purchases of capital assets	(11,635,972)	(9,805,967)
	<u>(11,635,972)</u>	<u>(9,805,967)</u>
<b>CASH FLOWS FROM INVESTING ACTIVITY</b>		
Interest and dividends on investments	1,417,853	1,128,418
	<u>1,417,853</u>	<u>1,128,418</u>
<b>INCREASE IN CASH AND CASH EQUIVALENTS</b>	298,381,969	101,477,245
<b>CASH AND CASH EQUIVALENTS, beginning of year</b>	<u>924,753,629</u>	<u>823,276,384</u>
<b>CASH AND CASH EQUIVALENTS, end of year</b>	<u><u>\$ 1,223,135,598</u></u>	<u><u>\$ 924,753,629</u></u>

**Partnership Health Plan of California**  
**Statements of Cash Flows**  
**Years Ended June 30, 2022 and 2021 (Continued)**

	2022	2021 (As Restated)
<b>RECONCILIATION OF OPERATING INCOME TO</b>		
<b>NET CASH FROM OPERATING ACTIVITIES</b>		
Operating income	\$ 114,620,221	\$ 74,137,767
Adjustment to reconcile operating income to net cash from operating activities		
Depreciation and amortization	9,265,763	10,562,138
Changes in operating assets and liabilities:		
California Department of Health Care Services receivable	112,903,422	98,159,285
Other receivables	(1,169,736)	(13,931,872)
Lease receivables	(2,046,461)	(798,216)
Other assets	(2,065,467)	(145,336)
Net pension asset	2,221,823	(2,275,282)
Accounts payable and accrued expenses	48,602,283	(101,789,611)
Payable to the State of California	-	(667,620)
Accrued claims payable	(1,060,431)	59,639,169
Quality improvement program	27,328,671	(12,735,628)
	<u>\$ 308,600,088</u>	<u>\$ 110,154,794</u>
<b>SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION</b>		
Cash paid during the year for premium tax	<u>\$ 162,093,750</u>	<u>\$ 178,718,750</u>

**Partnership Health Plan of California**  
**Partnership Health Plan of California Supplemental Executive Retirement Plan –**  
**Statements of Fiduciary Net Position**  
**June 30, 2022 and 2021**

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	<u>2022</u>	<u>2021</u>
ASSETS		
Cash and cash equivalents	\$ 854,921	\$ 115,329
Investments, at fair value:		
Mutual funds	<u>16,864,065</u>	<u>20,380,980</u>
Total investments, at fair value	<u>16,864,065</u>	<u>20,380,980</u>
Total assets	<u>\$ 17,718,986</u>	<u>\$ 20,496,309</u>
NET POSITION RESTRICTED FOR PENSIONS	<u>\$ 17,718,986</u>	<u>\$ 20,496,309</u>

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**Partnership Health Plan of California  
Partnership Health Plan of California Supplemental Executive Retirement Plan –  
Statements of Changes in Fiduciary Net Position  
Years Ended June 30, 2022 and 2021**

	<u>2022</u>	<u>2021</u>
<b>ADDITIONS</b>		
Member contributions	\$ 70,605	\$ 67,292
Employer contributions	506,632	2,199,301
Total contributions	577,237	2,266,593
Investment income	(2,316,546)	3,271,299
Total additions	<u>(1,739,309)</u>	<u>5,537,892</u>
<b>DEDUCTIONS</b>		
Benefits paid to participants	(894,232)	832,676
Administrative expenses	(143,782)	130,552
Total deductions	(1,038,014)	963,228
<b>INCREASE (DECREASE) IN NET POSITION</b>	<u>(2,777,323)</u>	<u>4,574,664</u>
<b>NET POSITION RESTRICTED FOR PENSION, beginning of year</b>	<u>20,496,309</u>	<u>15,921,645</u>
<b>NET POSITION RESTRICTED FOR PENSION, end of year</b>	<u>\$ 17,718,986</u>	<u>\$ 20,496,309</u>

# Partnership Health Plan of California

## Notes to Financial Statements

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### NOTE 1 – ORGANIZATION

Partnership Health Plan of California (the “Health Plan”), a County Organized Health System, is a joint public/private managed health care system serving Medi-Cal eligible persons in fourteen (14) counties: Solano, Napa, Yolo, Sonoma, Mendocino, Marin, Lake, Del Norte, Humboldt, Lassen, Modoc, Shasta, Siskiyou, and Trinity. The Health Plan is an independent public agency separate and distinct from each County’s government. Pursuant to the California Welfare and Institutions Code, the Health Plan was created by the Solano County Board of Supervisors through the adoption of an ordinance on November 3, 1992. The Health Plan began operations on May 1, 1994. The Health Plan began covering Medi-Cal eligible persons in Napa County on March 1, 1998, Yolo County on March 1, 2001, Sonoma County on October 1, 2009, Mendocino and Marin counties on July 1, 2011, and began serving Medi-Cal beneficiaries in eight (8) counties in the Northern Region on September 1, 2013. Beginning July 2018 and in accordance with direction from the California Department of Health Care Services (“CDHCS”), the Health Plan has consolidated its reporting from these fourteen counties into two regions to the CDHCS; these are in alignment with the two CDHCS rating regions.

The Health Plan has contracted with CDHCS to receive Medi-Cal funding to provide health care benefits to eligible members (the “Contract”). The Health Plan has contracted with various health care providers to provide or arrange hospital and medical services for its members. Provider agreements are typically for one year with provisions for annual renewal and contain quality performance measures.

Established by Assembly Bill (“AB”) AB 1653, the Health Quality Assurance Fee (“HQAF”) program allows additional draw down of federal funding to be used for increased payments to general acute care hospitals for inpatient services rendered to Medi-Cal beneficiaries. CDHCS provides increased capitation payments to Medi-Cal managed health care plans who in turn expend 100 percent of any increased capitation payments on hospital services. In April 2011, Senate Bill (“SB”) SB90 was signed into law, which extended the HQAF through June 30, 2011. SB335, signed into law in September 2011, extended the HQAF portion of SB90 for an additional 30 months through December 31, 2013. The payments were received and distributed in a manner prescribed as a pass through to revenue. SB239, signed into law October 8, 2013, extended the program for an additional 36 months from January 1, 2014 through December 31, 2016. In November of 2016, California approved Proposition 52, which made SB239 permanent and also created HQAF V. The program period for HQAF V is from January 1, 2017 through June 30, 2019. An extension of the program known as HQAF VI, covering July 1, 2019–December 31, 2021 was approved by the Centers for Medicare & Medicaid Services in February 2020.

Beginning January 1, 2022, CDHCS began implementing California Advancing and Innovating Medi-Cal (“CalAIM”) to modernize the state of California’s Medi-Cal Program. CalAIM will require managed care plans to implement a whole-system, person-centered strategy that focuses on wellness and prevention, including assessments of each enrollee’s health risks and health-related social needs, and provide care management and care transitions across delivery systems and settings. CalAIM is expected to provide additional new funding to the Health Plan and increase expenses, the total magnitude of which are unknown at this time.

As a public agency, the Health Plan is exempt from state and federal income taxes.



**NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Accounting standards** – Pursuant to Governmental Accounting Standards Board (“GASB”) Statement No. 62, *Codification of Accounting and Financial Reporting Guidance Contained in Pre-November 30, 1989 FASB and AICPA Pronouncements*, the Health Plan’s proprietary fund accounting and financial reporting practices are based on all applicable GASB pronouncements as well as codified pronouncements issued on or before November 30, 1989.

**Proprietary fund accounting** – The Health Plan utilizes the proprietary fund method of accounting whereby revenues and expenses are recognized on the accrual basis and financial statements are prepared using the economic resources measurement focus.

**Cash and cash equivalents** – Cash and cash equivalents consist of demand deposits, investments in the State Treasurer’s Local Agency Investment Fund (“LAIF”), and other short-term, highly liquid securities with original maturities of three months or less.

**Other assets** – Other assets consist of prepaid expenses and investments in certificates of deposit. The investments in certificates of deposit are stated at fair market value as determined by quoted market prices, with any changes in the fair value of investments are included in net investment and interest income reported in the statements of revenues, expenses, and changes in net position.

**Capital assets** – Capital assets whose costs are greater than or equal to \$10,000 are recorded at cost. Depreciation ranging from three (3) to thirty-nine (39) years is computed using the straight-line method over the estimated useful lives. Leasehold improvements are amortized over the lesser of the term of the related lease or their estimated useful life. The costs of normal maintenance, repairs, and minor replacements are charged to expense when incurred.

The Health Plan evaluates prominent events or changes in circumstances affecting capital assets to determine whether impairment of a capital asset has occurred. Impairment losses on capital assets are measured using the method that best reflects the diminished service utility of the capital asset.

**Leases** – The Health Plan recognizes lease contracts or equivalents that have a term exceeding one year and the cumulative future receipts on the contract exceed \$10,000 that meet the definition of an other than short-term lease. The Health Plan uses the same interest rate it charges to lessee as the discount rate or that is implicit in the contract to the lessee. Short-term lease receipts and variable lease receipts not included in the measurement of the lease receivable are recognized as income when earned.

**Quality improvement program** – Quality improvement program pools are calculated based upon a budgeted fixed per member per month rate for primary care providers (“PCP”), percentage of capitation or contracted rate hospital, and percentage of contracted rate for long-term care providers (“LTC”). The rate is subject to adjustment depending on the Health Plan’s financial performance and may change pending unforeseen State of California budget impacts to the plan and changes in the regulatory environment. Given the inherent variability of such estimates, the actual liability could differ significantly from the amounts provided. While the ultimate amount of quality improvement programs is dependent on future developments, management is of the opinion that the quality improvement programs are adequate to cover such estimates.

## Partnership Health Plan of California

### Notes to Financial Statements

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**Intra-governmental transfer (“IGT”) payable** – Approved in June 2011 and effective retroactively to July 2009, CDHCS implemented a supplemental revenue or intra-governmental transfer program. This program assesses a fee on the revenue of certain participating health plan providers. CDHCS then uses this assessment to obtain matching federal funds based on that approved program. Once CDHCS obtains the federal match, it returns the original assessed fee and a portion of the matched federal funds to the participating health plan provider through the Health Plan’s administration. As of June 30, 2022 and 2021, \$5,328,350, included in accounts payable and accrued expenses, remains for the expected payout of IGT.

**Net position** – Net position is classified as invested in capital assets, restricted, or unrestricted. Invested in capital assets represents investments in motor vehicles, equipment, furniture, leasehold improvements, buildings and building improvements net of depreciation, land, and capital projects at cost. The restricted net position to meet minimum tangible net equity requirements under Knox-Keene, which represent the total cash balances that are restricted as to their use, was \$300,000 as of June 30, 2022 and 2021. Unrestricted net position consists of net position that does not meet the definition of “restricted” or “invested in capital assets.” Of the total amount of unrestricted net position reported as of June 30, 2022 and 2021, the Health Plan’s Board of Commissioners has designated \$97,886,315 and \$99,696,761, respectively, toward the tangible net equity requirement of DMHC. Designated funds remain under the control of the Board of Commissioners, which at its discretion later, may use the funds for other purposes. The capital reserve policy was subsequently revised to include Board approved capital and infrastructure purchases as well as an estimate for the State Financial Performance Guarantee based on new state contract requirements for 2024. Management estimated the designated reserve under this revised methodology to be \$981,979,475 and \$529,644,297 as of June 30, 2022 and 2021, respectively.

**Operating revenues and expenses** – The Health Plan’s primary operating revenue is derived from capitation. As defined by GASB Codification Section P80, *Proprietary Fund Accounting and Financial Reporting*, all operating revenues are considered program revenues since they are charges for services provided and program-specific operating grants. The primary operating expense is health care costs. Non-operating revenues and expenses consist of those revenues and expenses that are related to financing and investing types of activities and result from non-exchange transactions or net investment income and changes in the fair value of investments.

**Revenues** – Medi-Cal capitation revenue under the Contract is based on the monthly capitation rates, as provided for in the Contract, and the actual number of Medi-Cal eligible members. Eligibility of beneficiaries is determined by each respective county’s Department of Human Services and validated by CDHCS. CDHCS provides the Health Plan the validated monthly eligibility file of program beneficiaries who are continuing, newly added, or terminated from the program in support of capitation revenue for the respective month.

Capitation revenues are paid by the CDHCS on a monthly basis in arrears based on estimated membership. Payments include retrospective adjustments that are reconciled monthly by CDHCS. As such, capitation revenue includes an estimate for amounts receivable from or refundable to CDHCS for these retrospective adjustments. These estimates are continually monitored and adjusted, as necessary, as experience develops, or new information becomes known.

## Partnership Health Plan of California Notes to Financial Statements

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Effective with the enrollment of the Adult Expansion Population per the Affordable Care Act (“ACA”) on January 1, 2014, the Health Plan is subject to CDHCS requirements to meet a minimum 85% medical loss ratio for this population for the periods January 1, 2014 through June 30, 2015, and for fiscal years ending June 30, 2017 and 2016. Specifically, the Health Plan is required to expend at least 85% of the Medi-Cal capitation revenue received for this population on allowable medical expenses as defined by CDHCS. In the event the Health Plan expends less than the 85% requirement, the Health Plan will be required to return to CDHCS the difference between the minimum threshold and the actual allowed medical expenses. As of June 30, 2022 and 2021, the Health Plan included, in the payable to the State of California, an estimated return of funds of \$32,633,113 as a reduction to the total amount expected from CDHCS, pending final reconciliation from CDHCS.

**Premium deficiencies** – The Health Plan performs periodic analyses of its expected future medical expenses and maintenance costs to determine whether such costs will exceed anticipated future revenues under its contracts. Should expected costs exceed anticipated revenues, a premium deficiency reserve is recorded. Management determined that no premium deficiency reserves were needed at June 30, 2022 or 2021.

**Health care expenses** – Hospital, physician, and other service costs are based on actual paid claims plus an estimate for accrued incurred, but not reported, claims. Claims are paid primarily on a discounted fee-for-service basis. PCPs and certain hospitals are compensated primarily on a capitation basis with provisions for additional incentive payments in certain circumstances.

**Premium tax** – On March 1, 2016, SB X2-2 established a new Medi-Cal Managed Care Organizations (“MCO”) tax, to be administered by CDHCS, effective July 1, 2016 through July 1, 2019. The tax would be assessed by CDHCS on licensed health care service plans, managed care plans contracted with CDHCS to provide Medi-Cal services, and alternate health care service plans (“AHCS”), as defined, except as excluded by the bill. This bill would establish applicable taxing tiers and per enrollee amounts for the 2016–2017, 2017–2018, and 2018–2019 fiscal years, for all enrollees, as defined. On September 27, 2019, Assembly Bill 115 (Chapter 348, Statutes 2019) authorized DHCS to implement a modified MCO tax model on specified health plans, which was approved by the Centers for Medicare & Medicaid Services on April 3, 2020. The effective date range for this approval is January 1, 2020 through December 31, 2022.

Premium tax expense for the years ended June 30, 2022 and 2021 was \$166,250,000 and \$149,229,691, respectively.

**Pension** – For purposes of measuring the net pension asset, deferred outflows of resources and deferred inflows of resources related to pension, and pension expense, information about the fiduciary net position of the Health Plan’s Supplemental Executive Retirement Plan (“SERP”) and additions to/deductions from the SERP’s fiduciary net position have been determined on the same basis as they are reported by the SERP. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value.

**Use of estimates** – The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## Partnership Health Plan of California

### Notes to Financial Statements

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**Concentrations of risk** – Financial instruments potentially subjecting the Health Plan to concentrations of risk consist primarily of bank demand deposits in excess of Federal Deposit Insurance Corporation (“FDIC”) insurance thresholds. The Health Plan maintains its cash in bank deposit accounts, which, at times, may exceed FDIC insurance thresholds. The Health Plan believes no significant concentration of credit risk exists with these cash accounts. Management assesses the financial ability of these financial institutions periodically. At June 30, 2022 and 2021, the Health Plan had cash and deposits with four (4) financial institutions. Cash deposits had carrying amounts of \$1,223,135,598 and \$924,753,629, respectively, and bank balances of \$1,257,720,330 and \$998,395,074, respectively. Of the bank balances at June 30, 2022 and 2021, \$184,450,393 and \$187,655,970, respectively, were not covered by federal depository insurance.

The Health Plan’s business could be impacted by federal and state legislation, and governmental licensing regulations of Health Maintenance Organizations (“HMOs”) and insurance companies. External influences in these areas could have the potential to adversely impact the Health Plan’s operations in the future.

The Health Plan is highly dependent upon the State of California for its revenues. All accounts receivable and substantially all revenues are from the State of California. Loss of the contracts with the State of California due to nonrenewal or legislative decisions that impact program funding or result in discontinuation could materially affect the financial position of the Health Plan.

**New accounting pronouncements** – In June 2017, the GASB issued Statement No. 87, *Leases* (“GASB No. 87”), which is effective for financial statements for periods beginning after December 15, 2019. GASB No. 87 increases the usefulness of financial statements by requiring recognition of certain leased assets and liabilities for leases that previously were classified as operating leases and recognized as inflows of resources or outflows of resources based on the payment provisions of the contract. GASB No. 87 also establishes a single model for lease accounting based on the foundational principle that leases are financings of the right to use an underlying asset. In May 2020, the GASB issued Statement No. 95, (“GASB No. 95”), *Postponement of the Effective Dates of Certain Authoritative Guidance*, which deferred the effective date of GASB No. 87 to fiscal years beginning after June 15, 2021, and all reporting period thereafter. The Health Plan adopted GASB No. 87 as of July 1, 2021 and retrospectively applied it to July 1, 2020. The Health Plan evaluated contracts that were formerly accounted for as operating leases to determine whether they meet the definition of a lease as defined in GASB 87. The contracts related to the leases of the buildings meet the definition of a lease and the Health Plan calculated and recognized a lease receivable of \$798,216 and deferred inflows of resources of \$785,804 as of June 30, 2021. The beginning net position was restated by \$352,989 for the adoption of GASB 87.

**Partnership Health Plan of California**  
**Notes to Financial Statements**

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**NOTE 3 – CASH AND INVESTMENTS**

Cash and investments as of June 30, 2022 and 2021 consisted of the following:

	2022	2021
Cash on hand	\$ 3,300	\$ 3,300
Cash deposits	1,039,282,091	740,343,903
Cash equivalents	183,850,207	184,406,426
Certificates of deposit	300,000	300,000
Total cash and investments	\$ 1,223,435,598	\$ 925,053,629

The investments balance consisting of certificates of deposit of \$300,000 as of June 30, 2022 and 2021, are included in other assets in the statements of net position, and relate to the Health Plan's Knox-Keene reserve requirement.

The Health Plan's Annual Investment Policy ("Policy") sets forth the guidelines for the investment of all operating funds. The Policy conforms to the California Investment Code Section 53646 ("Code") as well as customary standards of prudent investment management. The objectives of the Health Plan's investment policy, in order of priority, are safety of principal, maintenance of liquidity, and attainment of a market rate return that considers risk constraints and cash flow requirements.

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# Partnership Health Plan of California

## Notes to Financial Statements

The table below identifies the investment types that are authorized for the Health Plan. The table also identifies certain provisions that address interest rate risk, credit risk, and concentrations of risk.

Investment Type	Maximum Remaining Maturity	Maximum Specified % of Portfolio	Minimum Quality Requirements	Government Code Sections
Local Agency Bonds	5 years	None	None	53601(a)
U.S. Treasury Obligations	5 years	None	None	53601(b)
State Obligations: CA and Others	5 years	None	None	53601(d)
CA Local Agency Obligations	5 years	None	None	53601(e)
U.S. Agency Obligations	5 years	None	None	53601(f)
Bankers' Acceptances	180 days	40%	None	53601(g)
Commercial Paper: Nonpooled Funds	270 days or less	25% of the agency's money	Highest letter and number rating by an NRSRO	53601(h)(2)(c)
Commercial Paper: Pooled Funds	270 days or less	40% of the agency's money	Highest letter and number rating by an NRSRO	53635(a)(1)
Negotiable Certificates of Deposit	5 years	30%	None	53601(i)
Nonnegotiable Certificates of Deposit	5 years	None	None	53630 et seq.
Placement Service Deposits	5 years	30%	None	53601.8 and 53635.8
Placement Service Certificates of Deposit	5 years	30%	None	53601.8 and 53635.8
Repurchase Agreements	1 year	None	None	53601(j)
Reverse Repurchase Agreements and Securities Lending Agreements	92 days	20% of the base value of the portfolio	None	53601(j)
Medium-term Notes	5 years or less	30%	"A" rating category or its equivalent or better	53601(k)
Mutual Funds and Money Market Mutual Funds	N/A	20%	Multiple	53601(l) and 53601.6(b)
Collateralized Bank Deposits	5 years	None	None	53630 et seq. and 53601(n)
Mortgage Pass-through and Asset Backed Securities	5 years or less	20%	"AA" rating category or its equivalent or better	53601(o)
County Pooled Investment Funds	N/A	None	None	27133
Joint Powers Authority Pool	N/A	None	Multiple	53601(p)
Local Agency Investment Fund ("LAIF")	N/A	None	None	16429.1
Voluntary Investment Program Fund	N/A	None	None	16340
Supranational Obligations	5 years or less	30%	"AA" rating category or its equivalent or better	53601(q)
Public Bank Obligations	5 years	None	None	53601(r), 53635(c) and 57603

**Custodial credit risk** – Custodial credit risk for deposits is the risk that, in the event of the failure of a depository financial institution, the Health Plan will not be able to recover its deposits or will not be able to recover collateral securities that are in the possession of an outside party. The Code requires financial institutions to secure deposits made by public agencies by pledging securities in an undivided collateral pool held by a depository regulated under State law. As of June 30, 2022 and 2021, deposits exposed to custodial credit risk as they were uninsured, and the collateral held by the pledging bank not in the Health Plan's name were \$1,220,325,456 and \$921,847,109, respectively.

Custodial credit risk for investments is the risk that, in the event of the failure of the counterparty to a transaction, the Health Plan will not be able to recover the value of its investment or collateral securities that are in the possession of another party. As of June 30, 2022 and 2021, the Health Plan did not hold investments exposed to custodial credit risk.

**Partnership Health Plan of California**  
**Notes to Financial Statements**

**Interest rate risk** – Interest rate risk is the risk that changes in market interest rates will adversely affect the fair value of an investment. In accordance with its investment policy, the Health Plan manages the risk of market value fluctuations due to overall changes in the general level of interest rates by limiting weighted average maturity of its portfolio to no more than five years. The weighted average maturity in years for the Health Plan’s investment as of June 30, 2022 and 2021 was as follows:

<u>Investment Type</u>	<u>June 30, 2022</u>		<u>June 30, 2021</u>	
	<u>Fair Value</u>	<u>Weighted Average Maturity (Years)</u>	<u>Fair Value</u>	<u>Weighted Average Maturity (Years)</u>
Certificates of Deposit	\$ 300,000	0.86	\$ 300,000	0.51
Total fair value	<u>\$ 300,000</u>		<u>\$ 300,000</u>	

**Credit risk** – Generally, credit risk is the risk that an issuer of an investment will not fulfill its obligation to the holder of the investment. This is measured by the assignment of a rating by a nationally recognized statistical rating organization. Presented below is the minimum rating required by the California Government Code or the Health Plan’s investment policy and the actual rating as of year-end for each investment type (where applicable).

Rating as of June 30, 2022:

<u>Investment Type</u>	<u>Fair Value</u>	<u>A-1</u>
Certificates of Deposit	\$ 300,000	\$ 300,000
Total fair value	<u>\$ 300,000</u>	<u>\$ 300,000</u>

Rating as of June 30, 2021:

<u>Investment Type</u>	<u>Fair Value</u>	<u>A-1</u>
Certificates of Deposit	\$ 300,000	\$ 300,000
Total fair value	<u>\$ 300,000</u>	<u>\$ 300,000</u>

**Concentration of credit risk** – The investment policy of the Health Plan contains certain limitations on the amount that can be invested in any one issuer, which are listed in the table on page 25. There were no investments and cash equivalents that are included in cash and cash equivalents in the statements of net position that represent 5% or more of the Health Plan’s total investments and cash equivalents as of June 30, 2022 and 2021.

# Partnership Health Plan of California

## Notes to Financial Statements

### NOTE 4 – CAPITAL ASSETS

A summary of changes in capital assets for the years ended June 30, 2022 and 2021 is as follows:

	Beginning Balance 2022	Increases	Decreases	Transfers/Reclass	Ending Balance 2022
Motor vehicles	\$ 154,341	\$ -	\$ -	\$ -	\$ 154,341
Equipment	40,378,221	1,135,968	-	251,782	41,765,971
Furniture	7,518,859	-	-	-	7,518,859
Leasehold improvements	962,374	-	-	-	962,374
Land	6,767,292	-	-	-	6,767,292
Building	55,932,087	-	-	-	55,932,087
Building improvements	30,043,722	391,898	-	668,401	31,104,021
Capital projects	21,243,185	10,108,106	-	(920,183)	30,431,108
<b>Total capital assets</b>	<b>163,000,081</b>	<b>11,635,972</b>	<b>-</b>	<b>-</b>	<b>174,636,053</b>
Less: depreciation expense and accumulated depreciation related to disposals	(57,449,712)	(9,265,763)	-	-	(66,715,475)
<b>Capital assets, net of accumulated depreciation</b>	<b>\$ 105,550,369</b>	<b>\$ 2,370,209</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 107,920,578</b>

	Beginning Balance 2021	Increases	Decreases	Transfers/Reclass	Ending Balance 2021
Motor vehicles	\$ 140,518	\$ 13,823	\$ -	\$ -	\$ 154,341
Equipment	38,695,182	758,867	-	924,172	40,378,221
Furniture	7,518,859	-	-	-	7,518,859
Leasehold improvements	962,374	-	-	-	962,374
Land	6,767,292	-	-	-	6,767,292
Building	55,932,087	-	-	-	55,932,087
Building improvements	28,441,442	429,261	-	1,173,019	30,043,722
Capital projects	14,736,360	8,604,016	-	(2,097,191)	21,243,185
<b>Total capital assets</b>	<b>153,194,114</b>	<b>9,805,967</b>	<b>-</b>	<b>-</b>	<b>163,000,081</b>
Less: depreciation expense and accumulated depreciation related to disposals	(46,887,574)	(10,562,138)	-	-	(57,449,712)
<b>Capital assets, net of accumulated depreciation</b>	<b>\$ 106,306,540</b>	<b>\$ (756,171)</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 105,550,369</b>

Depreciation and amortization expense included in general and administrative expenses were \$9,265,763 and \$10,562,138 for the years ended June 30, 2022 and 2021, respectively.

### NOTE 5 – ACCRUED CLAIMS PAYABLE

The cost of health care services is recognized in the period in which it is provided and includes an estimate of the cost of services that have been incurred but not yet reported.

The Health Plan estimates accrued claims payable based on historical claims payments and other relevant information. Estimates are continually monitored and reviewed and, as settlements are made or estimates adjusted, differences are reflected in current operations. Such estimates are subject to the impact of changes in the regulatory environment and economic conditions. Given the inherent variability of such estimates, the actual liability could differ significantly from the amounts provided. While the ultimate amount of claims paid is dependent on future developments, management is of the opinion that the accrued claims payable is adequate.



**Partnership Health Plan of California**  
**Notes to Financial Statements**

Below is a reconciliation of accrued claims payable liability for the years ended June 30, 2022 and 2021:

	2022	2021
Beginning balance	\$ 459,028,387	\$ 399,389,218
Incurred	2,154,874,283	2,221,926,309
Paid	(2,155,934,714)	(2,162,287,140)
Ending balance	\$ 457,967,956	\$ 459,028,387

Accrued claims liability decreased by \$1.1 million in comparison to the previous year. \$28.4 million of this decrease is in the general medical claims payable reserves and is due to the changes between actual payments for medical services and estimated amounts in previous years. An additional decrease of \$0.6 million can be attributed to other accrued claims and claim settlements. This is offset by an increase of \$27.9 million from the accruals and payments of State directed Proposition 56 supplemental payments.

**NOTE 6 – QUALITY IMPROVEMENT PROGRAM**

Under the terms of certain provider agreements, the Health Plan has agreed to various quality improvement program arrangements. Effective July 1, 2010, the Health Plan sets aside a pre-determined amount to distribute to primary care providers participating in their Quality Improvement Program. The total allotted dollar amount may fluctuate according to financial performance. The amount paid to each provider is determined by points earned across several quality measures within the following domains: Healthcare Effectiveness Data and Information Set (“HEDIS”), Disease Management, Use of Resources, Access, Health Information Technology (“HIT”), and Member Satisfaction. Participation in the quality program is mandatory for contacted primary care physicians and there is no downside risk to them.

At June 30, 2022 and 2021, the Health Plan has accrued \$87,525,942 and \$60,197,271, respectively, due to providers under the quality improvement program.

**NOTE 7 – LEASES**

The Health Plan is a lessor for various noncancellable lease of office space with lease terms through 2025. For the year ending June 30, 2022, the Health Plan recognized \$1,001,416 in lease revenue released from the deferred Inflows of resources related to the office leases included in other income on the statements of revenues, expenses, and changes in net position. The Health Plan recognized interest revenue of \$50,261 for the year ending June 30, 2022. No inflows of resources were recognized in the year related to termination penalties or residual value guarantees during the fiscal year.

## Partnership Health Plan of California Notes to Financial Statements

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### NOTE 8 – PARTNERSHIP HEALTH PLAN OF CALIFORNIA EXECUTIVE SUPPLEMENTAL RETIREMENT PLAN – FIDUCIARY FUND

**Plan description** – Effective May 1, 2001, the Health Plan’s Board of Commissioners approved and adopted a tax-qualified governmental Supplemental Executive Retirement Plan (“SERP”) for the benefit of certain eligible employees. The SERP is a single-employer defined benefit pension plan administered by the Health Plan. The SERP provides retirement, disability, and death benefits to plan members and their beneficiaries. With respect to plan members and their beneficiaries under the trust created pursuant to this plan, the trust assets are not to be used for, or diverted to, purposes other than the exclusive benefit of the plan members or their beneficiaries, as prescribed in Section 401(a)(2) of the Internal Revenue Code of 1986.

**Benefits provided** – An employee is eligible for benefits under this plan if, at the time of retirement on or after May 1, 2001, the employee is in a director position as specified in the SERP plan document, is at least 63 years of age or has at least 10 years of service, and has applied for benefits under the SERP.

**Funding policy** – The Health Plan will contribute at an actuarially determined rate; the rate was 9.44% and 58.12% in 2022 and 2021, respectively, of annual covered payroll. The contribution rate established bi-annually and maybe amended by the Health Plan’s Board of Commissioners.

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**Partnership Health Plan of California**  
**Notes to Financial Statements**

**Summary of Significant Accounting Policies**

*Basis of accounting* – The SERP fiduciary financial statements are prepared using the accrual basis of accounting. The Health Plan’s contributions are recognized in the period in which contributions are made. Benefits are recognized when due and payable in accordance with the terms of the SERP.

*Investments* – The SERP’s investments, consisting of mutual funds, are reported at fair value.

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. A fair value hierarchy is also established which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value.

The standard describes three levels of inputs that may be used to measure fair value:

**Level 1** – Quoted prices in active markets for identical assets or liabilities.

**Level 2** – Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in active markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

**Level 3** – Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

*Mutual funds* – Valued at the daily closing price as reported by the fund. Mutual funds held by the SERP are open-end mutual funds that are registered with the U.S. Securities and Exchange Commission. These funds are required to publish their daily net asset value (“NAV”) and to transact at that price. The mutual funds held by the SERP are deemed to be actively traded.

Investments by fair value level include the following as of June 30:

	Level 1	Level 2	Level 3	Fair Value Measurement at June 30, 2022
Investments by fair value level				
Mutual funds	\$ 16,864,065	\$ -	\$ -	\$ 16,864,065
Total investments	<u>\$ 16,864,065</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 16,864,065</u>
				Fair Value Measurement at June 30, 2021
Investments by fair value level				
Mutual funds	\$ 20,380,980	\$ -	\$ -	\$ 20,380,980
Total investments	<u>\$ 20,380,980</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 20,380,980</u>

# Partnership Health Plan of California

## Notes to Financial Statements

**Plan description** – Participant data for the Health Plan, as of the measurement date for the indicated years, is as follows:

	<u>2022</u>	<u>2021</u>
Retired and beneficiaries	5	5
Inactive	-	1
Active	<u>17</u>	<u>11</u>
Total participants	<u><u>22</u></u>	<u><u>17</u></u>

Components of pension (benefit) cost (included in general and administrative expenses) and deferred outflows and inflows of resources for the years ended June 30 were as follows:

	<u>2022</u>	<u>2021</u>
Pension cost:		
Service cost	\$ 496,313	\$ 345,867
Interest on total pension liability	865,883	800,244
Administrative expenses	143,782	130,552
Member contributions	(70,605)	(67,292)
Expected investment return, net of investment expenses	(1,317,521)	(1,044,136)
Recognition of deferred outflows of resources:		
Recognition of economic/demographic gains	217,534	167,868
Recognition of assumption changes	(27,575)	(33,356)
Recognition of investment gains	<u>401,276</u>	<u>(375,728)</u>
Total pension (benefit) cost	<u><u>\$ 709,087</u></u>	<u><u>\$ (75,981)</u></u>
Deferred outflows of resources as of June 30:		
Difference between expected and actual experience	\$ 1,050,267	\$ 878,247
Changes in assumptions	88,421	52,107
Net difference between projected and actual earnings on pension plan investments	<u>-</u>	<u>-</u>
Total	<u><u>\$ 2,884,773</u></u>	<u><u>\$ 930,354</u></u>
Deferred inflows of resources as of June 30:		
Difference between expected and actual	\$ (115,315)	\$ (182,690)
Changes in assumptions	(71,103)	(115,545)
Net difference between projected and actual earnings on pension plan investments	<u>-</u>	<u>(1,486,706)</u>
Total	<u><u>\$ (186,418)</u></u>	<u><u>\$ (1,784,941)</u></u>

**Partnership Health Plan of California**  
**Notes to Financial Statements**

Amounts reported as deferred outflows of resources and deferred inflows of resources to pension will be recognized in pension expense are as follows:

Years Ending June 30.

2023	\$	583,560
2024		550,382
2025		411,203
2026		860,131
2027		115,651
Thereafter		177,428
		177,428
	\$	2,698,355

The following table summarizes changes in pension (asset) liability for the fiscal year ended June 30, 2022:

	<u>Total Pension Liability</u>	<u>Plan Fiduciary Net Position</u>	<u>Net Pension Liability (Asset)</u>
Balance, June 30, 2021	\$ 13,265,051	\$ 20,496,309	\$ (7,231,258)
Changes during the year:			
Service cost	496,313		496,313
Interest on the total pension asset	865,883		865,883
Effect of plan changes			-
Effect of economic/demographic gains or losses	456,929		456,929
Effect of assumptions, changes, or inputs	53,181		53,181
Benefit payments, including refunds of employee contributions	(894,232)	(894,232)	-
Contributions - employer		506,632	(506,632)
Contributions - members		70,605	(70,605)
Net investment income		(2,316,546)	2,316,546
Administrative expenses		(143,782)	143,782
	978,074	(2,777,323)	3,755,397
Net change in total pension liability (asset)	978,074	(2,777,323)	3,755,397
Balance, June 30, 2022	\$ 14,243,125	\$ 17,718,986	\$ (3,475,861)
Total pension liability			\$ 14,243,125
Plan fiduciary net position			17,718,986
Net pension asset			\$ (3,475,861)
Plan fiduciary net position as a percentage of the total pension liability			124.40%
Covered-employee payroll			\$ 5,364,882
Plan net pension asset as of a percentage of covered-employee payroll			-64.79%

# Partnership Health Plan of California

## Notes to Financial Statements

The following table summarizes changes in pension liability for the fiscal year ended June 30, 2021:

	Total Pension Liability	Plan Fiduciary Net Position	Net Pension Liability (Asset)
Balance, June 30, 2020	\$ 12,375,376	\$ 15,921,645	\$ (3,546,269)
Changes during the year			
Service cost	345,867		345,867
Interest on the total pension asset	800,244		800,244
Effect of plan changes			-
Effect of economic/demographic gains or losses	576,240		576,240
Effect of assumptions, changes, or inputs			-
Benefit payments, including refunds of employee contributions	(832,676)	(832,676)	-
Contributions - employer		2,199,301	(2,199,301)
Contributions - members		67,292	(67,292)
Net investment income		3,271,299	(3,271,299)
Administrative expenses		(130,552)	130,552
Net change in total pension liability (asset)	<u>889,675</u>	<u>4,574,664</u>	<u>(3,684,989)</u>
Balance, June 30, 2021	<u>\$ 13,265,051</u>	<u>\$ 20,496,309</u>	<u>\$ (7,231,258)</u>
Total pension liability			\$ 13,265,051
Plan fiduciary net position			<u>20,496,309</u>
Net pension asset			<u>\$ (7,231,258)</u>
Plan fiduciary net position as a percentage of the total pension liability			154.51%
Covered-employee payroll			\$ 3,783,868
Plan net pension asset as of a percentage of covered-employee payroll			-191.11%

The following table summarizes the actuarial assumptions used to determine net pension (asset) liability and plan fiduciary net position as of June 30, 2022:

Valuation date:	Actuarially determined contribution rates are calculated as of June 30, and are applicable for the next two fiscal years beginning July 1
Actuarial cost method:	Entry-age normal cost method
Amortization method:	Level dollar
Asset valuation method:	Market value
Actuarial assumptions	
Discount rate:	6.50%
Long-term expected rate of return:	6.50%
Projected salary increases:	Graded rates based on years of service, 3.34% after 30 years of service
Cost-of-living adjustments:	2.00% compounded annually
Inflation:	2.30%
Mortality:	Nonindustrial rates used to value the miscellaneous CalPers Pension Plans

## Partnership Health Plan of California Notes to Financial Statements

The following table summarizes the sensitivity of net pension asset to changes in the discount rate as of June 30, 2022:

	1% Decrease (5.50%)	Current Discount Rate (6.50%)	1% Increase (7.50%)
Total pension liability	\$ 15,297,630	\$ 14,243,125	\$ 13,300,032
Fiduciary net position	17,718,986	17,718,986	17,718,986
Net pension asset	<u>\$ (2,421,356)</u>	<u>\$ (3,475,861)</u>	<u>\$ (4,418,954)</u>

The following table summarizes the sensitivity of net pension asset to changes in the discount rate as of June 30, 2021:

	1% Decrease (5.50%)	Current Discount Rate (6.50%)	1% Increase (7.50%)
Total pension liability	\$ 14,249,977	\$ 13,265,051	\$ 12,303,806
Fiduciary net position	20,496,309	20,496,309	20,496,309
Net pension asset	<u>\$ (6,246,332)</u>	<u>\$ (7,231,258)</u>	<u>\$ (8,192,503)</u>

### NOTE 9 – TANGIBLE NET EQUITY

As a limited license plan under the Knox-Keene Health Care Services Plan Act of 1975, the Health Plan is required to maintain a minimum level of tangible net equity. The required tangible net equity level was \$97,886,315 and \$99,696,761 at June 30, 2022 and 2021, respectively. The Health Plan's tangible net equity was \$766,743,852 and \$650,645,578 at June 30, 2022 and 2021, respectively.

### NOTE 10 – RISK MANAGEMENT

The Health Plan is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; business interruptions; errors and omissions; employee injuries and illness; natural disasters; and employee health, dental, and accident benefits. The Health Plan carries commercial insurance for claims arising from such matters, and no settled claims have ever exceeded the Health Plan's commercial coverage.

### NOTE 11 – COMMITMENTS AND CONTINGENCIES

In the ordinary course of business, the Health Plan is a party to claims and legal actions by enrollees, providers, and governmental and regulatory agencies. The Health Plan's policy is to accrue for amounts related to these claims and legal actions if it is probable that a liability has been incurred and the amount of the liability can be reasonably estimated. After consulting with legal counsel, Health Plan management is of the opinion that any liability that may ultimately result in claims or legal actions will not have a material effect on the financial position or results of operations of the Health Plan.

**Partnership Health Plan of California**  
**Notes to Financial Statements**

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**NOTE 12 – HEALTH CARE REFORM**

There are various proposals at the federal and state levels that could, among other things, significantly change member eligibility, payment rates or benefits. The ultimate outcome of these proposals, including the potential effects of or changes to health care reform that will be enacted cannot presently be determined.

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**Supplementary Information**

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**Partnership Health Plan of California**  
**Statement of Revenues, Expenses, and Changes in Net Position –**  
**Actual and Budget Operations**  
**Year Ended June 30, 2022**

	Actual	Budget	Variance Revenue/ Expense Over (Under)
<b>OPERATING REVENUES</b>			
California Department of Health Care Services revenue	\$ 3,285,782,331	\$ 3,280,109,976	\$ 5,672,355
Other income	22,294,264	5,413,476	16,880,788
<b>Total operating revenues</b>	<b>3,308,076,595</b>	<b>3,285,523,452</b>	<b>22,553,143</b>
<b>OPERATING EXPENSES</b>			
Health care expenses:			
Fee for service hospital, physician, and other services	1,583,762,419	1,661,125,583	(77,363,164)
Capitated physician, hospital, and other costs	576,924,916	559,784,846	17,140,070
Long-term care	387,085,317	392,402,212	(5,316,895)
Pharmacy	183,589,558	178,908,641	4,680,917
Quality improvement program and hospital stop loss	85,295,989	105,887,620	(20,591,631)
<b>Total health care expenses</b>	<b>2,816,658,199</b>	<b>2,898,108,902</b>	<b>(81,450,703)</b>
<b>GENERAL AND ADMINISTRATIVE EXPENSES</b>			
Other admin expenses	31,192,619	17,280,816	13,911,803
Employee expenses	115,268,874	115,577,927	(309,053)
Travel/meeting/meals expenses	319,644	979,217	(659,573)
Occupancy costs	13,330,762	20,303,257	(6,972,495)
Operating costs	4,218,969	6,389,966	(2,170,997)
Professional services	35,324,938	23,903,251	11,421,687
Computer and data expenses	10,892,369	11,186,621	(294,252)
<b>Total general and administrative expenses</b>	<b>210,548,175</b>	<b>195,621,055</b>	<b>14,927,120</b>
Premium tax	166,250,000	171,800,004	(5,550,004)
<b>Total operating expenses</b>	<b>3,193,456,374</b>	<b>3,265,529,961</b>	<b>(72,073,587)</b>
<b>Operating income</b>	<b>114,620,221</b>	<b>19,993,491</b>	<b>94,626,730</b>
<b>NONOPERATING REVENUES</b>			
Investment income	1,478,053	1,218,996	259,057
<b>Total nonoperating revenues</b>	<b>1,478,053</b>	<b>1,218,996</b>	<b>259,057</b>
<b>INCREASE IN NET POSITION</b>	<b>116,098,274</b>	<b>21,212,487</b>	<b>94,885,787</b>
<b>NET POSITION, beginning of year</b>	<b>650,645,578</b>	<b>650,645,578</b>	<b>-</b>
<b>NET POSITION, end of year</b>	<b>\$ 766,743,852</b>	<b>\$ 671,858,065</b>	<b>\$ 94,885,787</b>

## **Supplementary Pension Benefit Information**

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**Partnership Health Plan of California**  
**Supplementary Schedule of Changes in the Net Pension Asset and Related Ratios**  
**Years Ended June 30, 2022 and 2021**

	2022	2021
TOTAL PENSION LIABILITY		
Service cost	\$ 496,313	\$ 345,867
Interest	865,883	800,244
Difference between expected and actual experience	456,929	576,240
Changes of assumptions	53,181	-
Benefit payments, including refunds of employee contributions	(894,232)	(832,676)
Net change in total pension liability	978,074	889,675
TOTAL PENSION LIABILITY, beginning of fiscal year	13,265,051	12,375,376
TOTAL PENSION LIABILITY, end of fiscal year	<u>\$ 14,243,125</u>	<u>\$ 13,265,051</u>
PLAN FIDUCIARY NET POSITION		
Contributions - employer	\$ 506,632	\$ 2,199,301
Contributions - employee	70,605	67,292
Net investment income	(2,316,546)	3,271,299
Benefit payments, including refunds of employee contributions	(894,232)	(832,676)
Other changes in fiduciary net position	(143,782)	(130,552)
Net change in fiduciary net position	(2,777,323)	4,574,664
PLAN FIDUCIARY NET POSITION, beginning of fiscal year	20,496,309	15,921,645
PLAN FIDUCIARY NET POSITION, end of fiscal year	<u>\$ 17,718,986</u>	<u>\$ 20,496,309</u>
PLAN NET PENSION ASSET	<u>\$ (3,475,861)</u>	<u>\$ (7,231,258)</u>
PLAN FIDUCIARY NET POSITION as a percentage of the total pension asset	124.40%	154.51%
COVERED EMPLOYEE PAYROLL	\$ 5,364,882	\$ 3,783,868
PLAN NET PENSION ASSET as of a percentage of covered employee payroll	-64.79%	-191.11%

**Partnership Health Plan of California  
Supplementary Schedule of Contributions  
Years Ended June 30, 2022 and 2021**

Fiscal Year Ending June 30	Actuarially Determined Contributions	Actual Employer Contribution	Contribution Excess	Covered Payroll	Contribution as a % of Covered Payroll
2018	\$ 457,112	\$ 796,124	\$ (339,012)	\$ 3,618,215	22.00%
2019	\$ 516,967	\$ 796,124	\$ (279,157)	\$ 3,512,096	22.67%
2020	\$ 315,503	\$ 2,999,233	\$ (2,683,730)	\$ 3,443,478	87.10%
2021	\$ 308,995	\$ 2,199,301	\$ (1,890,306)	\$ 3,783,868	58.12%
2022	\$ 315,937	\$ 506,632	\$ (190,695)	\$ 5,364,882	9.44%

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**Partnership Health Plan of California  
Partnership Health Plan of California Supplemental Executive Retirement Plan –  
Supplementary Schedule of Investment Returns  
Years Ended June 30, 2022 and 2021**

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<u>Years Ended June 30</u>	<u>Rate of return</u>
2018	5.59%
2019	5.58%
2020	3.61%
2021	20.33%
2022	-11.44%

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*Communications with the Commissioners*

**Partnership Health Plan of California**

*June 30, 2022*

## Communications with the Commissioners

To the Commissioners  
Partnership Health Plan of California

We have audited the financial statements of Partnership Health Plan of California (the Health Plan) as of and for the year ended June 30, 2022 and have issued our report thereon dated October 12, 2022. Professional standards require that we provide you with the following information related to our audit.

### **Our Responsibility under Auditing Standards Generally Accepted in the United States of America**

As stated in our engagement letter dated March 4, 2022 we are responsible for forming and expressing an opinion about whether the financial statements that have been prepared by management, with your oversight, are prepared, in all material respects, in accordance with accounting principles generally accepted in the United States of America. Our audit of the financial statements does not relieve you or management of your responsibilities.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (U.S. GAAS). As part of an audit conducted in accordance with U.S. GAAS, we exercise professional judgment and maintain professional skepticism throughout the audit.

An audit of financial statements includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Partnership Health Plan of California's internal control over financial reporting. Accordingly, we considered Partnership Health Plan of California's internal control solely for the purposes of determining our audit procedures and not to provide assurance concerning such internal control.

We are also responsible for communicating significant matters related to the financial statement audit that, in our professional judgment, are relevant to your responsibilities in overseeing the financial reporting process. However, we are not required to design procedures for the purpose of identifying other matters to communicate to you.

The supplementary information was subject to certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves.

### **Planned Scope and Timing of the Audit**

We performed the audit according to the planned scope and timing previously communicated to you in our engagement letter dated March 4, 2022.



## **Significant Audit Findings and Issues**

### ***Qualitative Aspects of Accounting Practices***

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by Partnership Health Plan of California are described in Note 2 to the financial statements. There were no changes in the application of existing policies and the Health Plan adopted Governmental Accounting Standards Board (GASB) Statement No. 87, *Leases* during 2022. We noted no transactions entered into by the Health Plan during the year for which there is a lack of authoritative guidance or consensus. There are no significant transactions that have been recognized in the financial statements in a different period than when the transaction occurred.

### ***Significant Accounting Estimates***

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. The most sensitive estimates affecting the financial statements were:

- Management recorded an estimated liability for incurred but unreported claims expenses. The estimated liability for unreported claims is based on management's estimate of historical claims experience and known activity subsequent to year end. We have gained an understanding of management's estimate methodology, and have examined the documentation supporting these methodologies and formulas. We found management's process to be reasonable.
- Management recorded an estimated liability for the quality improvement program. The estimated liability is based on the providers' performance by region and are calculated based on the risk sharing agreements in the provider contracts. We have gained an understanding of management's estimate methodology, and have examined the documentation supporting these methodologies and formulas. We found management's process to be reasonable.
- Management recorded an estimated amount due to the State of California. The estimated payable for eligible Medi-Cal program beneficiaries is based upon estimated retroactive adjustments under reimbursement agreements with third-party payors. Retroactive adjustments are accrued on an estimated basis in the period the related services are rendered and adjusted in future periods as final settlements are determined. We evaluated the key factors and assumptions used to develop the estimated net realizable amounts. We found management's basis to be reasonable in relation to the combined financial statements taken as a whole.
- Management recorded an estimated capitation receivable. The estimated capitation receivable for eligible Medi-Cal program beneficiaries is based upon a historical experience methodology. We have gained an understanding of management's estimate methodology and have examined the documentation supporting these methodologies and formulas. We found management's process to be reasonable.

- Management's estimate of the net pension asset is actuarially determined using assumptions on the long-term rate of return on pension plan assets, the discount rate used to determine the present value of benefit obligations, and the rate of compensation increases. These assumptions are provided by management. We have evaluated the key factors and assumptions used to develop the estimate. We found management's basis to be reasonable in relation to the financial statements taken as a whole.
- The useful lives of capital assets have been estimated based on the intended use and are within accounting principles generally accepted in the United States of America.

### ***Financial Statement Disclosures***

The disclosures in the financial statements are consistent, clear, and understandable. Certain financial statement disclosures are particularly sensitive because of their significance to financial statement users. The most sensitive disclosures affecting the financial statements were related to incurred, but unreported claims expense and capitation revenues.

### ***Significant Unusual Transactions***

We encountered no significant unusual transactions during our audit of the Health Plan's financial statements.

### ***Significant Difficulties Encountered in Performing the Audit***

Professional standards require us to inform you of any significant difficulties encountered in performing the audit. No significant difficulties were encountered during our audit of the Health Plan's financial statements.

### ***Disagreements with Management***

For purposes of this letter, professional standards define a disagreement with management as a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditor's report. No such disagreements arose during the course of our audit.

### ***Circumstances that Affect the Form and Content of the Auditor's Report***

There may be circumstances in which we would consider it necessary to include additional information in the auditor's report in accordance with U.S. GAAS. There were no circumstances that affected the form and content of the auditor's report.

### ***Corrected and Uncorrected Misstatements***

Professional standards require us to accumulate all factual and judgmental misstatements identified during the audit, other than those that are trivial, and communicate them to the appropriate level of management. There were no corrected or uncorrected misstatements whose effects, as determined by management, are material, both individually and in the aggregate, to the financial statements as a whole.

***Management Representations***

We have requested certain representations from management that are included in the management representation letter dated October [REDACTED], 2022.

***Management Consultation with Other Independent Accountants***

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a “second opinion” on certain situations. If a consultation involves application of an accounting principle to the Health Plan’s financial statements or a determination of the type of auditor’s opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

***Other Significant Audit Findings or Issues***

We are required to communicate to you other findings or issues arising from the audit that are, in our professional judgment, significant and relevant to your oversight of the financial reporting process. There were no such items identified.

This information is intended solely for the use of Commissioners and management of Partnership Health Plan of California and is not intended to be and should not be used by anyone other than these specified parties.

San Francisco, California  
October [REDACTED], 2022

Final Draft



## **Finance Committee**

### **Chief Executive Officer Update**

October, 2022

#### **DHCS & State Issues**

- CalAIM
  - DHCS Regional Convenings
  - 2023 ECM Populations of Focus
- Housing and Homeless Incentive Program (HHIP)
- Annual DHCS Medical Audit
- Alternative Payment Methodology (APM)
- MCAS/HEDIS Scores Quality Improvement

#### **General Issues:**

- Clinical Excellence Resource Center (“CERC”)
- Geographic Expansion
- Annual Board Retreat/February

## **FINANCIAL HIGHLIGHTS**

### **Of The Partnership HealthPlan Of California**

### **For the Period Ending August 31, 2022**

#### **Financial Analysis for the Current Period**

##### **Total (Deficit) Surplus**

For the month ending August 31, 2022, PHC reported a net deficit of -\$3.7 million, bringing the year-to-date deficit to -\$3.3 million . Significant variances are explained below.

##### **Revenue**

Total Revenue is greater than budget by \$1.8 million for the month and lower than budget by \$2.1 million for the year-to-date. The unfavorable variance is due to timing differences of supplemental submissions to DHCS along with unbudgeted revenue adjustments related to estimated acuity adjustments for CY 2022 rates.

##### **Healthcare Costs**

Total Healthcare Costs are greater than budget by \$7.0 million for the month and \$13.2 million for the year-to-date. Physician and Ancillary expenses are \$5.0 million unfavorable due to increase in utilization. Global Subcapitation is \$3.3 million unfavorable due primarily to timing of contracted rate changes; pending contract changes will continue to produce a variance until agreements are finalized and true-ups are completed. Transportation expense is \$1.4 million favorable for the month due to lower than budgeted expenses. Healthcare Investment Funds and Quality Assurance are \$1.5 million favorable due to timing differences.

##### **Administrative Costs**

Total administrative costs are lower than budget by \$2.4 million for the month and \$5.7 million for the year-to-date. The positive variance in Employee expenses continues to be from the higher number of open positions that were budgeted for but have not yet been filled. The positive variance in Computer and Data are from the budgeted dollars for HealthEdge, and the positive variance in Professional Services are from the budgeted dollars for consultants; as these costs are realized in the upcoming months, the variances in these categories should decrease.

##### **Balance Sheet**

Total Cash & Cash Equivalents decreased by \$14.3 million for the month. \$267.8 million in State Capitation payments, \$2.9 million in Drug Medi-Cal payments, \$1.6 million in incentive program payments, and \$1.2 million in interest earnings were received during the month; additionally, \$3.8 million in board-designated reserve transfers were recorded during the month. These inflows were offset by \$271.8 million in healthcare cost payments, \$3.3 million in Drug Medi-Cal payments, \$16.7 million in administrative and capital costs. The remaining difference can be attributed to other revenues.

#### **General Statistics**

##### **Membership**

Membership had a total net increase of 2,839 members for the month.

**FINANCIAL HIGHLIGHTS  
Of The Partnership HealthPlan Of California  
For the Period Ending August 31, 2022**

**Utilization Metrics and High Dollar Case**

For the fiscal year 2022/23 through August 31, 2022, 6 members reached the \$250,000 threshold with an average cost of \$563,082. For fiscal year 2021/22, 432 members reached the \$250,000 threshold with an average cost per case was \$454,914. For fiscal year 2020/21, 508 members reached the \$250,000 threshold with an average claims cost of \$491,245.

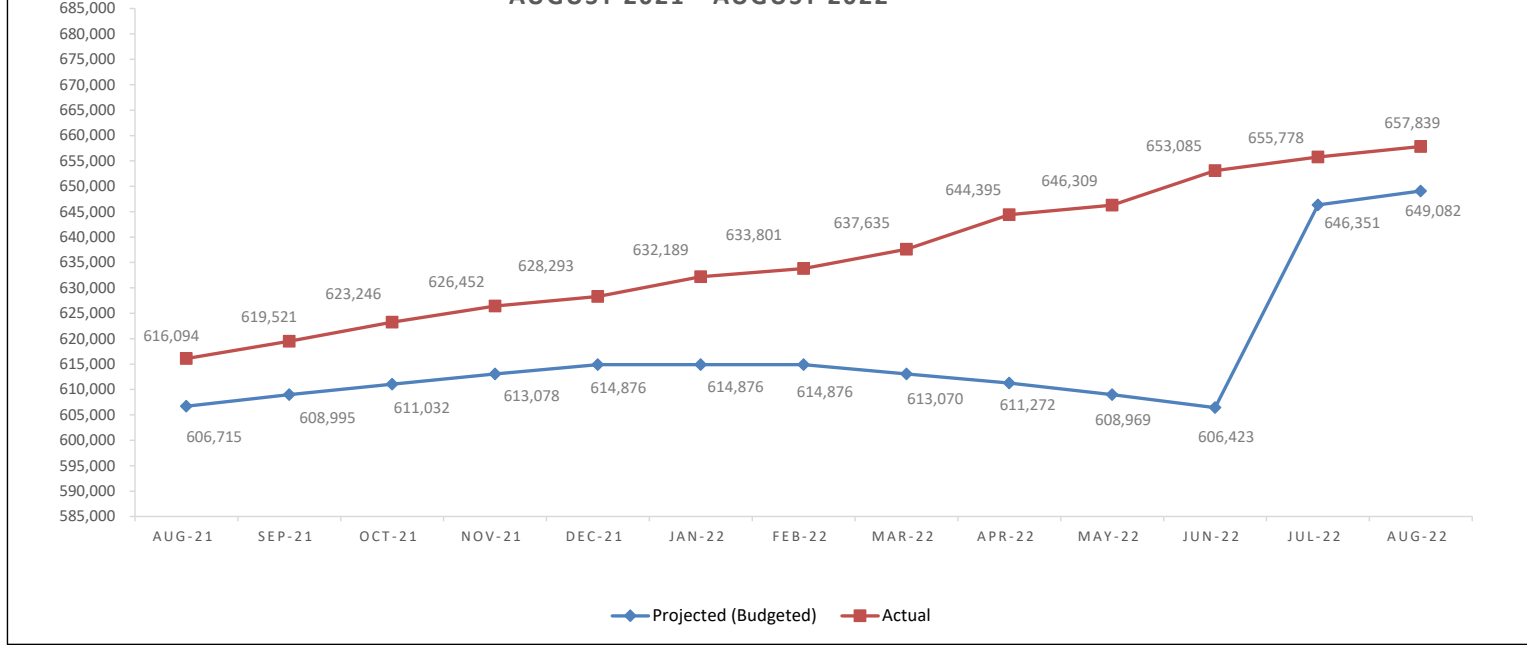
**Current Ratio/Required Reserves**

Current Ratio Including Required Reserves	<b>1.84</b>
Current Ratio Excluding Required Reserves:	<b>0.71</b>
Required Reserves:	<b>\$981,646,296</b>
Total Fund Balance:	<b>\$763,492,462</b>

**Days of Cash on Hand**

Including Required Reserves:	<b>138.28</b>
Excluding Required Reserves:	<b>41.17</b>

**PARTNERSHIP HEALTHPLAN OF CALIFORNIA  
ACTUAL V. PROJECTED MEDI-CAL ENROLLMENT  
AUGUST 2021 - AUGUST 2022**



**Member Months by County:**

County	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22
Solano	122,560	123,349	124,247	125,202	125,748	126,876	127,721	128,602	130,389	130,408	132,152	132,795	133,221
Napa	31,786	31,879	31,874	32,186	32,223	32,566	32,447	32,696	33,096	33,622	33,994	33,921	34,122
Yolo	56,290	56,687	57,644	58,371	58,386	58,531	58,770	59,008	59,247	59,768	60,067	60,315	60,352
Sonoma	118,045	118,578	119,138	119,850	120,345	121,061	121,635	122,221	123,035	124,906	125,724	126,276	127,033
Marin	43,883	44,239	44,637	44,731	44,833	45,288	45,344	45,716	46,275	47,488	48,025	48,307	48,355
Mendocino	38,773	38,942	39,128	39,272	39,266	39,507	39,422	39,655	40,143	39,955	40,422	40,476	40,585
Lake	32,933	33,083	33,137	33,281	33,340	33,552	33,537	33,682	33,892	34,005	34,202	34,267	34,460
Del Norte	12,147	12,138	12,175	12,166	12,271	12,233	12,245	12,323	12,378	12,331	12,415	12,470	12,438
Humboldt	57,547	57,895	58,203	58,217	58,347	58,779	58,818	59,127	59,837	59,059	59,637	59,988	60,064
Lassen	8,129	8,186	8,189	8,264	8,343	8,413	8,383	8,459	8,616	8,474	8,631	8,692	8,696
Modoc	3,761	3,785	3,809	3,803	3,820	3,871	3,883	3,896	3,981	3,887	3,976	3,990	4,000
Shasta	66,323	66,734	66,922	67,042	67,225	67,304	67,413	67,990	68,974	68,078	69,215	69,530	69,767
Siskiyou	18,733	18,826	18,926	18,830	18,859	18,921	18,911	18,900	19,094	18,865	19,120	19,184	19,208
Trinity	5,184	5,200	5,217	5,237	5,287	5,287	5,272	5,360	5,438	5,463	5,505	5,567	5,538
<b>All Counties Total</b>	<b>616,094</b>	<b>619,521</b>	<b>623,246</b>	<b>626,452</b>	<b>628,293</b>	<b>632,189</b>	<b>633,801</b>	<b>637,635</b>	<b>644,395</b>	<b>646,309</b>	<b>653,085</b>	<b>655,778</b>	<b>657,839</b>

Medi-Cal Region 1: Solano, Napa, Yolo & Marin; Medi-Cal Region 2: Sonoma, Mendocino & Rural 8 Counties

**Partnership HealthPlan of California  
Comparative Financial Indicators Monthly Report  
Fiscal Year 2022 - 2023 & Fiscal Year 2021 - 2022**

FINANCIAL INDICATORS	Avg / Month												As of	
	Jul-22	Aug-22											YTD	Aug-22
<b>Total Enrollment</b>	656,979	659,818											1,316,797	658,399
<b>Total Revenue</b>	267,284,264	274,023,503											541,307,768	270,653,884
<b>Total Healthcare Costs</b>	241,534,619	251,300,354											492,834,973	246,417,486
<b>Total Administrative Costs</b>	10,017,179	11,227,839											21,245,019	10,622,509
<b>Medi-Cal Hospital &amp; Managed Care Taxes</b>	15,239,583	15,239,583											30,479,166	15,239,583
<b>Total Current Year Surplus (Deficit)</b>	492,883	(3,744,273)											(3,251,390)	(1,625,694)
<b>Total Claims Payable</b>	477,170,822	462,743,832											462,743,832	469,957,327
<b>Total Fund Balance</b>	767,236,734	763,492,462											763,492,462	765,364,598
<b>Reserved Funds</b>														
State Financial Performance Guarantee	544,383,000	541,137,000											541,137,000	542,760,000
State Financial Performance Guarantee - 2024 Expansion Counties	176,589,000	176,452,000											176,452,000	176,520,500
Regulatory Reserve Requirement	95,682,198	96,841,016											96,841,016	96,261,607
Board Approved Capital and Infrastructure Purchases	58,903,733	57,323,454											57,323,454	58,113,594
Capital Assets	108,759,668	109,892,826											109,892,826	109,326,247
Strategic Use of Reserve-Board Approved Community Reinvestments	73,609,149	73,596,300											73,596,300	73,602,724
Unrestricted Fund Balance	(290,690,013)	(291,750,135)											(291,750,135)	(291,220,074)
<b>Fund Balance as % of Reserved Funds</b>	72.52%	72.35%											72.35%	72.44%
<b>Current Ratio (including Required Reserves)</b>	1.83:1	1.84:1											1.84:1	1.84:1
<b>Medical Loss Ratio w/o Tax</b>	96.06%	97.35%											96.71%	96.71%
<b>Admin Ratio w/o Tax</b>	3.98%	4.35%											4.17%	4.17%
<b>Profit Margin Ratio</b>	0.18%	-1.37%											-0.60%	-0.60%

FINANCIAL INDICATORS	Avg / Month												As of	
	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	YTD	Jun-22
<b>Total Enrollment</b>	612,565	615,504	619,135	622,749	625,752	627,918	632,226	633,903	637,424	643,907	650,413	653,187	7,574,683	631,224
<b>Total Revenue</b>	285,770,409	290,492,773	289,217,239	289,434,715	295,168,702	291,059,764	280,860,131	279,174,488	277,787,868	221,339,725	251,583,638	257,635,957	3,309,525,408	275,793,784
<b>Total Healthcare Costs</b>	258,057,572	256,910,666	252,438,582	251,402,013	258,737,530	263,716,815	230,109,224	227,347,263	219,750,867	215,289,341	225,173,550	215,139,622	2,874,073,045	239,506,087
<b>Total Administrative Costs</b>	9,527,532	9,674,878	10,915,842	10,456,654	10,013,386	12,195,146	11,432,906	10,800,639	16,431,194	10,231,596	11,360,634	29,890,467	152,930,874	12,744,239
<b>Medi-Cal Hospital &amp; Managed Care Taxes</b>	13,854,167	13,854,167	13,854,167	13,854,167	13,854,167	13,854,167	13,854,167	13,854,167	13,854,167	13,854,167	13,854,167	13,854,167	166,250,000	13,854,167
<b>Total Current Year Surplus (Deficit)</b>	4,331,138	10,053,062	12,008,648	13,721,881	12,563,619	1,293,636	25,463,834	27,172,419	27,751,640	(18,035,379)	1,195,287	(1,248,295)	116,271,489	9,689,291
<b>Total Claims Payable</b>	479,612,906	469,987,817	490,436,456	489,196,877	474,284,933	488,534,512	474,970,355	492,259,098	538,975,371	558,387,815	481,431,569	457,967,956	457,967,956	491,337,139
<b>Total Fund Balance</b>	654,962,002	665,015,064	677,023,711	690,745,592	703,309,211	704,602,847	730,066,681	757,239,100	784,990,740	766,955,362	768,150,648	766,743,852	766,743,852	722,483,734
<b>Reserved Funds</b>														
Required Reserves	316,541,291	315,879,635	319,469,943	321,526,405	323,304,964	326,844,174	328,526,038	328,039,443	325,955,436	322,661,996	319,373,345	-	-	295,676,889
State Financial Performance Guarantee	-	-	-	-	-	-	-	-	-	-	-	-	547,630,000	547,630,000
State Financial Performance Guarantee - 2024 Expansion Counties	-	-	-	-	-	-	-	-	-	-	-	-	168,159,000	168,159,000
Regulatory Reserve Requirement	102,368,056	105,893,648	103,703,232	103,061,873	104,622,613	105,274,263	101,599,402	101,205,061	100,276,930	97,507,282	98,770,865	98,186,315	98,186,315	8,182,193
Board Approved Capital and Infrastructure Purchases	15,000,000	15,000,000	15,000,000	15,000,000	15,000,000	15,000,000	15,000,000	15,000,000	15,000,000	15,000,000	15,000,000	15,000,000	60,383,581	18,781,965
Capital Assets	105,684,355	105,331,238	106,055,796	106,519,267	106,191,511	106,189,354	106,721,219	106,521,169	106,252,966	108,221,301	107,962,012	107,920,578	107,920,578	106,630,897
Strategic Use of Reserve-Board Approved Community Reinvestments	80,012,212	79,785,705	76,769,579	76,300,252	76,231,209	76,149,155	75,717,707	74,488,498	73,989,726	73,956,826	73,743,606	73,686,338	73,686,338	75,902,568
Unrestricted Fund Balance	35,356,088	43,124,838	56,025,161	68,337,796	77,958,915	75,145,902	102,502,315	131,984,929	163,515,682	149,607,956	153,300,820	(289,221,960)	(289,221,960)	63,969,870
<b>Fund Balance as % of Reserved Funds</b>	105.71%	106.93%	109.02%	110.98%	112.47%	111.94%	116.33%	121.11%	126.31%	124.23%	124.93%	72.61%	72.61%	109.71%
<b>Current Ratio (including Required Reserves)</b>	1.77:1	1.77:1	1.74:1	1.79:1	1.80:1	1.71:1	1.68:1	1.83:1	1.68:1	1.79:1	1.84:1	1.84:1	1.84:1	1.77:1
<b>Medical Loss Ratio w/o Tax</b>	94.94%	92.93%	91.76%	91.34%	92.11%	95.29%	86.64%	86.16%	83.75%	104.62%	95.42%	83.59%	91.32%	91.32%
<b>Admin Ratio w/o Tax</b>	3.51%	3.0%	3.97%	3.80%	3.56%	4.41%	4.30%	4.09%	6.26%	4.97%	4.81%	11.69%	4.87%	4.87%
<b>Profit Margin Ratio</b>	1.52%	3.46%	4.15%	4.74%	4.26%	0.44%	9.07%	9.73%	9.99%	-8.15%	0.48%	-0.55%	3.51%	3.51%



**PARTNERSHIP HEALTHPLAN OF CALIFORNIA**  
**Membership and Financial Summary**  
**For The Period Ending August 31, 2022**

<b>CURRENT MONTH</b>	<b>PRIOR MONTH</b>	<b>INC / DEC</b>	<b>MEMBERSHIP SUMMARY</b>	<b>CURRENT YTD AVG</b>	<b>PRIOR YTD AVG</b>	<b>VARIANCE</b>
659,818	656,979	2,839	<b>Total Membership</b>	658,399	614,035	44,364
<b>ACTUAL MONTH</b>	<b>BUDGET MONTH</b>	<b>\$ VARIANCE MONTH</b>	<b>FINANCIAL SUMMARY</b>	<b>ACTUAL YTD</b>	<b>BUDGET YTD</b>	<b>\$ VARIANCE YTD</b>
274,023,503	272,240,051	1,783,452	<b>Total Revenue</b>	541,307,768	543,454,748	(2,146,980)
251,300,354	244,291,633	(7,008,721)	<b>Total Healthcare Costs</b>	492,834,973	479,671,363	(13,163,610)
11,227,839	13,642,208	2,414,369	<b>Total Administrative Costs</b>	21,245,019	26,925,114	5,680,095
15,239,583	15,239,583	-	<b>Medi-Cal Managed Care Tax</b>	30,479,166	30,479,166	-
<b>(3,744,273)</b>	<b>(933,373)</b>	<b>(2,810,900)</b>	<b>Total Current Year Surplus (Deficit)</b>	<b>(3,251,390)</b>	<b>6,379,105</b>	<b>(9,630,495)</b>
97.35%	95.15%		<b>Medical Loss Ratio (HC Costs as a % of Rev, excluding Managed Care Tax)</b>	96.71%	93.60%	
4.35%	5.31%		<b>Admin Ratio (Admin Costs as a % of Rev, excluding Managed Care Tax)</b>	4.17%	5.25%	

**PARTNERSHIP HEALTHPLAN OF CALIFORNIA**  
**Balance Sheet**  
**As Of August 31, 2022**

	<u>August 2022</u>	<u>July 2022</u>
<b>ASSETS</b>		
<b>Current Assets</b>		
<b>Cash &amp; Cash Equivalents</b>	<b>369,544,156</b>	<b>383,827,154</b>
<b>Receivables</b>		
Accrued Interest	257,100	134,100
State DHS - Cap Rec	148,783,121	149,508,441
Other Healthcare Receivable	12,116,302	12,950,681
Miscellaneous Receivable	8,291,544	5,488,106
<b>Total Receivables</b>	<b>169,448,067</b>	<b>168,081,328</b>
<b>Other Current Assets</b>		
Payroll Clearing	6,931	(3,787)
Prepaid Expenses	6,145,811	5,681,365
<b>Total Other Current Assets</b>	<b>6,152,742</b>	<b>5,677,578</b>
<b>Total Current Assets</b>	<b>545,144,965</b>	<b>557,586,060</b>
<b>Non-Current Assets</b>		
<b>Fixed Assets</b>		
Motor Vehicles	154,341	154,341
Furniture & Fixtures	7,518,859	7,518,859
Computer Equipment - HP	541,886	541,886
Computer Equipment	20,760,657	20,679,850
Computer Software	20,714,113	20,714,113
Leasehold Improvements	962,374	962,374
Land	6,767,292	6,767,292
Building	55,932,088	55,932,088
Building Improvements	31,231,667	31,132,938
Accum Depr - Motor Vehicles	(148,720)	(147,707)
Accum Depr - Furniture	(7,172,397)	(7,143,685)
Accum Depr - Comp Equip - HP	(541,886)	(541,886)
Accum Depr - Comp Equipment	(20,041,245)	(19,983,503)
Accum Depr - Comp Software	(19,529,839)	(19,460,770)
Accum Depr - Leasehold Improvements	(962,374)	(962,374)
Accum Depr - Building	(9,418,614)	(9,299,101)
Accum Depr - Bldg Improvements	(9,988,276)	(9,817,203)
Construction Work-In-Progress	33,112,899	31,712,157
<b>Total Fixed Assets</b>	<b>109,892,825</b>	<b>108,759,669</b>
<b>Other Non-Current Assets</b>		
Deposits	81,785	69,883
Board-Designated Reserves	871,453,470	875,257,931
Knox-Keene Reserves	300,000	300,000
Prepaid - Other Non-Current	3,527,897	3,448,884
Net Pension Asset	3,475,861	3,475,861
Deferred Outflows Of Resources	2,884,773	2,884,773
<b>Total Other Non-Current Assets</b>	<b>881,723,786</b>	<b>885,437,332</b>
<b>Total Non-Current Assets</b>	<b>991,616,611</b>	<b>994,197,001</b>

**PARTNERSHIP HEALTHPLAN OF CALIFORNIA**  
**Balance Sheet**  
**As Of August 31, 2022**

	<u>August 2022</u>	<u>July 2022</u>
<b>Total Assets</b>	<b><u>1,536,761,576</u></b>	<b><u>1,551,783,061</u></b>
<b>LIABILITIES &amp; FUND BALANCE</b>		
<b>Liabilities</b>		
<b>Current Liabilities</b>		
Accounts Payable	122,788,000	119,349,156
Unearned Income	22,319,415	23,393,489
Suspense Account	2,709,684	2,488,614
Capitation Payable	18,867,146	23,737,052
State DHS - Cap Payable	32,633,113	32,633,113
Accrued Healthcare Costs	7,252,527	8,499,375
Claims Payable	108,964,166	145,379,062
Incurred But Not Reported-IBNR	353,779,666	331,791,760
Quality Improvement Programs	100,963,807	94,283,116
<b>Total Current Liabilities</b>	<b><u>770,277,524</u></b>	<b><u>781,554,737</u></b>
<b>Non-Current Liabilities</b>		
Deferred Inflows Of Resources	2,991,590	2,991,590
<b>Total Non-Current Liabilities</b>	<b><u>2,991,590</u></b>	<b><u>2,991,590</u></b>
<b>Total Liabilities</b>	<b><u>773,269,114</u></b>	<b><u>784,546,327</u></b>
<b>Fund Balance</b>		
<b>Unrestricted Fund Balance</b>	<b><u>(291,750,135)</u></b>	<b><u>(290,690,013)</u></b>
<b>Reserved Funds</b>		
State Financial Performance Guarantee	541,137,000	544,383,000
State Financial Performance Guarantee - Expansion Counties	176,452,000	176,589,000
Regulatory Reserve Requirement	96,841,016	95,682,198
Board Approved Capital and Infrastructure Purchases	57,323,454	58,903,733
Capital Assets	109,892,826	108,759,668
Strategic Use of Reserve-Board Approved Community Reinvestments	73,596,300	73,609,149
<b>Total Reserved Funds</b>	<b><u>1,055,242,596</u></b>	<b><u>1,057,926,748</u></b>
<b>Total Fund Balance</b>	<b><u>763,492,462</u></b>	<b><u>767,236,734</u></b>
<b>Total Liabilities And Fund Balance</b>	<b><u>1,536,761,576</u></b>	<b><u>1,551,783,061</u></b>

**PARTNERSHIP HEALTHPLAN OF CALIFORNIA**  
**Statement of Cash Flow**  
**For The Period Ending August 31, 2022**

	<u>Current Month Activity</u>	<u>Year-To-Date Activity</u>
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
<b>Cash Received From:</b>		
Capitation from California Department of Health Care Services	267,798,762	563,126,528
Other Revenues	1,684,302	1,892,026
<b>Cash Payments to Providers for Medi-Cal Members</b>		
Capitation Payments	(50,341,528)	(94,131,611)
Medical Claims Payments	(221,411,872)	(384,468,390)
<b>Drug Medi-Cal</b>		
DMC Receipts from Counties	2,900,600	6,004,175
DMC Payments to Providers	(3,261,571)	(5,974,624)
Cash Payments to Vendors	(4,144,120)	(49,440,981)
Cash Payments to Employees	(9,887,920)	(18,323,630)
<b>Net Cash (Used) Provided by Operating Activities</b>	<b><u>(16,663,347)</u></b>	<b><u>18,683,493</u></b>
<b>CASH FLOWS FROM CAPITAL FINANCING &amp; RELATED ACTIVITIES:</b>		
Purchases of Capital Assets	(2,640,612)	(3,016,925)
<b>Net Cash Used by Capital Financial &amp; Related Activities</b>	<b><u>(2,640,612)</u></b>	<b><u>(3,016,925)</u></b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Board-Designated Reserve Transfers	3,804,461	2,605,426
Interest and Dividends on Investments	1,216,500	2,195,460
<b>Net Cash (Used) Provided by Investing Activities</b>	<b><u>5,020,961</u></b>	<b><u>4,800,886</u></b>
<b>NET (DECREASE) INCREASE IN CASH &amp; CASH EQUIVALENTS</b>	<b>(14,282,998)</b>	<b>20,467,454</b>
<b>CASH &amp; CASH EQUIVALENTS, BEGINNING</b>	<b><u>383,827,154</u></b>	<b><u>349,076,702</u></b>
<b>CASH &amp; CASH EQUIVALENTS, ENDING</b>	<b><u><u>369,544,156</u></u></b>	<b><u><u>369,544,156</u></u></b>
<b>RECONCILIATION OF OPERATING (LOSS) INCOME TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES:</b>		
<b>TOTAL OPERATING (LOSS) INCOME</b>	<b>(5,083,773)</b>	<b>(5,555,651)</b>
<b>DEPRECIATION</b>	<b>447,121</b>	<b>1,087,879</b>
<b>CHANGES IN ASSETS AND LIABILITIES:</b>		
Other Receivables	(1,969,058)	(592,366)
California Department of Health Services Receivable	725,320	30,796,602
Other Assets	494,254	(1,619,722)
Accounts Payable and Accrued Expenses	(3,530,912)	(23,646,990)
Accrued Claims Payable	(14,426,990)	4,775,876
Quality Improvement Programs	6,680,691	13,437,865
<b>Net Cash Provided (Used) by Operating Activities</b>	<b><u>(16,663,347)</u></b>	<b><u>18,683,493</u></b>

**PARTNERSHIP HEALTHPLAN OF CALIFORNIA**

**Statement of Revenues and Expenses  
For The Period Ending August 31, 2022**

\*\*The Notes to the Financial Statement are an Integral Part of this Statement\*\*

ACTUAL MONTH	BUDGET MONTH	\$ VARIANCE MONTH	ACTUAL MONTH PMPM	BUDGET MONTH PMPM		ACTUAL YTD	BUDGET YTD	\$ VARIANCE YTD	ACTUAL YTD PMPM	BUDGET YTD PMPM
<b>659,818</b>	<b>659,818</b>	<b>-</b>			<b>TOTAL MEMBERSHIP</b>	<b>1,316,797</b>	<b>1,316,797</b>	<b>-</b>		
					<b>REVENUE</b>					
267,923,967	271,072,013	(3,148,046)	406.06	410.83	State Capitation Revenue	534,030,976	541,118,672	(7,087,696)	405.55	410.94
1,339,500	97,781	1,241,719	2.03	0.15	Interest Income	2,304,261	195,562	2,108,699	1.75	0.15
4,760,036	1,070,257	3,689,779	7.21	1.62	Other Revenue	4,972,531	2,140,514	2,832,017	3.78	1.63
<b>274,023,503</b>	<b>272,240,051</b>	<b>1,783,452</b>	<b>415.30</b>	<b>412.60</b>	<b>TOTAL REVENUE</b>	<b>541,307,768</b>	<b>543,454,748</b>	<b>(2,146,980)</b>	<b>411.08</b>	<b>412.72</b>
					<b>HEALTHCARE COSTS</b>					
21,804,594	18,657,496	(3,147,098)	33.05	28.28	Global Subcapitation	43,700,658	37,291,432	(6,409,226)	33.19	28.32
2,475,626	2,478,616	2,990	3.75	3.76	Capitated Medical Groups	4,936,438	4,952,864	16,426	3.75	3.76
					<b>Physician Services</b>					
6,391,942	6,179,447	(212,495)	9.69	9.37	PCP Capitation	12,742,192	12,359,227	(382,965)	9.68	9.39
222,573	233,184	10,611	0.34	0.35	Specialty Capitation	442,674	466,078	23,404	0.34	0.35
41,481,345	36,938,522	(4,542,823)	62.87	55.98	Non-Capitated Physician Services	83,479,664	73,522,100	(9,957,564)	63.40	55.83
<b>48,095,860</b>	<b>43,351,153</b>	<b>(4,744,707)</b>	<b>72.90</b>	<b>65.70</b>	<b>Total Physician Services</b>	<b>96,664,530</b>	<b>86,347,405</b>	<b>(10,317,125)</b>	<b>73.42</b>	<b>65.57</b>
					<b>Inpatient Hospital</b>					
18,654,541	18,103,248	(551,293)	28.27	27.44	Hospital Capitation	37,174,678	36,165,015	(1,009,663)	28.23	27.46
63,895,218	69,080,844	5,185,626	96.84	104.70	Inpatient Hospital - FFS	125,481,441	130,268,011	4,786,570	95.29	98.93
1,326,589	1,326,589	-	2.01	2.01	Hospital Stoploss	2,650,140	2,650,140	-	2.01	2.01
<b>83,876,348</b>	<b>88,510,681</b>	<b>4,634,333</b>	<b>127.12</b>	<b>134.15</b>	<b>Total Inpatient Hospital</b>	<b>165,306,259</b>	<b>169,083,166</b>	<b>3,776,907</b>	<b>125.53</b>	<b>128.40</b>
35,218,459	33,390,686	(1,827,773)	53.38	50.61	Long Term Care	67,589,360	66,031,780	(1,557,580)	51.33	50.15
					<b>Ancillary Services</b>					
1,023,878	966,605	(57,273)	1.55	1.46	Ancillary Services - Capitated	2,040,806	1,933,239	(107,567)	1.55	1.47
38,688,658	39,853,133	1,164,475	58.64	60.40	Ancillary Services - Non-Capitated	78,621,501	80,220,162	1,598,661	59.71	60.92
<b>39,712,536</b>	<b>40,819,738</b>	<b>1,107,202</b>	<b>60.19</b>	<b>61.86</b>	<b>Total Ancillary Services</b>	<b>80,662,307</b>	<b>82,153,401</b>	<b>1,491,094</b>	<b>61.26</b>	<b>62.39</b>
					<b>Other Medical</b>					
2,104,104	2,801,786	697,682	3.19	4.25	Quality Assurance	3,956,184	5,226,784	1,270,600	3.00	3.97
5,190,074	1,184,417	(4,005,657)	7.87	1.80	Healthcare Investment Funds	5,466,108	2,368,834	(3,097,274)	4.15	1.80
91,700	117,876	26,176	0.14	0.18	Advice Nurse	183,000	235,647	52,647	0.14	0.18
635	8,567	7,932	-	0.01	HIPP Payments	1,211	17,126	15,915	-	0.01
5,718,794	6,159,693	440,899	8.67	9.34	Transportation	10,560,120	12,354,826	1,794,706	8.02	9.38
<b>13,105,307</b>	<b>10,272,339</b>	<b>(2,832,968)</b>	<b>19.87</b>	<b>15.58</b>	<b>Total Other Medical</b>	<b>20,166,623</b>	<b>20,203,217</b>	<b>36,594</b>	<b>15.31</b>	<b>15.34</b>
7,011,624	6,810,924	(200,700)	10.63	10.32	Quality Improvement Programs	13,808,798	13,608,098	(200,700)	10.49	10.33
<b>251,300,354</b>	<b>244,291,633</b>	<b>(7,008,721)</b>	<b>380.89</b>	<b>370.26</b>	<b>TOTAL HEALTHCARE COSTS</b>	<b>492,834,973</b>	<b>479,671,363</b>	<b>(13,163,610)</b>	<b>374.28</b>	<b>364.26</b>
					<b>ADMINISTRATIVE COSTS</b>					
7,344,184	8,471,006	1,126,822	11.13	12.84	Employee	14,334,186	16,120,963	1,786,777	10.89	12.24
48,263	47,901	(362)	0.07	0.07	Travel And Meals	70,167	94,579	24,412	0.05	0.07
778,219	1,066,352	288,133	1.18	1.62	Occupancy	1,715,843	2,278,824	562,981	1.30	1.73
352,046	448,339	96,293	0.53	0.68	Operational	477,000	910,138	433,138	0.36	0.69
1,354,080	1,482,180	128,100	2.05	2.25	Professional Services	2,351,129	3,161,817	810,688	1.79	2.40
1,351,047	2,126,430	775,383	2.05	3.22	Computer And Data	2,296,694	4,358,793	2,062,099	1.74	3.31
<b>11,227,839</b>	<b>13,642,208</b>	<b>2,414,369</b>	<b>17.01</b>	<b>20.68</b>	<b>TOTAL ADMINISTRATIVE COSTS</b>	<b>21,245,019</b>	<b>26,925,114</b>	<b>5,680,095</b>	<b>16.13</b>	<b>20.44</b>
15,239,583	15,239,583	-	23.10	23.10	Medi-Cal Managed Care Tax	30,479,166	30,479,166	-	23.15	23.15
<b>(3,744,273)</b>	<b>(933,373)</b>	<b>(2,810,900)</b>	<b>(5.70)</b>	<b>(1.44)</b>	<b>TOTAL CURRENT YEAR SURPLUS (DEFICIT)</b>	<b>(3,251,390)</b>	<b>6,379,105</b>	<b>(9,630,495)</b>	<b>(2.48)</b>	<b>4.87</b>

# PARTNERSHIP HEALTHPLAN OF CALIFORNIA

## NOTES TO FINANCIAL STATEMENTS

### August 31, 2022

#### 1. ORGANIZATION

The Partnership HealthPlan of California (PHC) was formed as a health insurance organization, and is legally a subdivision of the State of California, but is not part of any city, county or state government system. PHC has quasi-independent political jurisdiction to contract with the State for managing Medi-Cal beneficiaries who reside in various Northern California Counties. PHC is a combined public and private effort engaged principally in providing a more cost-effective method of healthcare. PHC began serving Medi-Cal eligible persons in Solano in May 1994. That was followed by Napa in March of 1998, Yolo in March of 2001, Sonoma in October 2009, Marin and Mendocino in July 2011, and eight Northern Counties in September 2013. Beginning July 2018 and in accordance with direction from the Department of Health Care Services (DHCS), PHC has consolidated its reporting from these fourteen counties into two regions; these are in alignment with the two DHCS rating regions.

As a public agency, the HealthPlan is exempt from state and federal income tax.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

##### ACCOUNTING POLICIES:

The accounting and reporting policies of PHC conform to generally-accepted accounting principles and general practices within the healthcare industry.

##### PROPERTY AND EQUIPMENT:

Effective July 2015, property and equipment totaling \$10,000 or more are recorded at cost; this includes assets acquired through capital leases and improvements that significantly add to the productive capacity or extend the useful life of the asset. Costs of maintenance and repairs are expensed as incurred. Depreciation for financial reporting purposes is provided on a straight-line method over the estimated useful life of the asset. The costs of major remodeling and improvements are capitalized as building or leasehold improvements. Leasehold improvements are amortized using the straight-line method over the shorter of the remaining term of the applicable lease or their estimated useful life. Building improvements are depreciated over their estimated useful life.

##### INVESTMENTS:

PHC investments can consist of U.S. Treasury Securities, Certificates of Deposits, Money Market and Mutual Funds, Government Pooled Funds, Agency Notes, Repurchase Agreements, Shares of Beneficial Interest and Commercial Paper and are carried at fair value.

# PARTNERSHIP HEALTHPLAN OF CALIFORNIA

## NOTES TO FINANCIAL STATEMENTS

### August 31, 2022

#### RESERVED FUNDS:

As of August 2022, PHC has Reserved Funds of \$981.6 million, which includes \$0.3 million of Knox-Keene Reserves. To account for Board approved Strategic Use of Reserves (SUR) initiatives, which includes funding for the Wellness & Recovery program, an additional \$73.6 million has been set aside as a “Strategic Use of Reserve” for community reinvestments. The amount represents the net amount remaining of all of the SUR projects that have been approved to date; this balance is periodically adjusted as projects are completed.

#### 3. STATE CAPITATION REVENUE

Medi-Cal capitation revenue is based on the monthly capitation rates, as provided for in the State contract, and the actual number of Medi-Cal eligible members. Capitation revenues are paid by the State on a monthly basis in arrears based on estimated membership. As such, capitation revenue includes an estimate for amounts receivable from or refundable to the State for projected changes in membership and trued up monthly through a State reconciliation process. These estimates are continually monitored and adjusted, as necessary, as experience develops or new information becomes known.

#### 4. HEALTHCARE COST

PHC continues to develop completion factors to calculate estimated liability for claims incurred but not reported. These factors are reviewed and adjusted as more historical data become available. Budgeted capitation revenues and healthcare costs are adjusted each month to reflect changes in enrollee counts.

#### 5. QUALITY IMPROVEMENT PROGRAM

PHC maintains quality incentive contracts with acute care hospitals and primary care physicians. As of August 2022, PHC has accrued a Quality Incentive Program payout of \$101.0 million.

**PARTNERSHIP HEALTHPLAN OF CALIFORNIA**  
**NOTES TO FINANCIAL STATEMENTS**  
**August 31, 2022**

6. **ESTIMATES**

Due to the nature of the operations of the Partnership HealthPlan, it is necessary to estimate amounts for financial statement presentation. Substantial overstatement or understatement of these estimates would have a significant impact on the statements. The items estimated through various methodologies are:

- Value of Claims Incurred But Not Received
- Quality Incentive Payouts
- Earned Capitation Revenues
- Total Number of Members
- Retro Capitation Expense for Certain Providers

7. **COMMITMENTS AND CONTINGENCIES**

In the ordinary course of business, the HealthPlan is party to claims and legal actions by enrollees, providers, and others. After consulting with legal counsel, HealthPlan management is of the opinion any liability that may ultimately be incurred as a result of claims or legal actions will not have a material effect on the financial position or results of the operations of the HealthPlan.

8. **UNUSUAL OR INFREQUENT ITEMS REPORTED IN CURRENT MONTH'S FINANCIAL STATEMENTS**

None noted.



**Partnership HealthPlan of California**  
**Investment Schedule**  
*August 31, 2022*

Name of Investment	Investment Type	Yield to Maturity	Trade Date	Maturity Date	Call Date	Face Value	Purchase Price	Market Value	Credit Rating Agency	Credit Rating
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**FUNDS HELD FOR INVESTMENT:**

Highmark Money Market	Cash & Cash Equiv	NA	Various	NA	NA	NA	\$ 1,536,823	\$ 1,536,823	NA	NR
US Treasury Note for Knox Keene	Cash & Cash Equiv	0.01375	1/11/2022	1/31/2025	NA	\$ 300,000	\$ 303,281	\$ 289,218	NA	NR

**FUNDS HELD FOR OPERATIONS:**

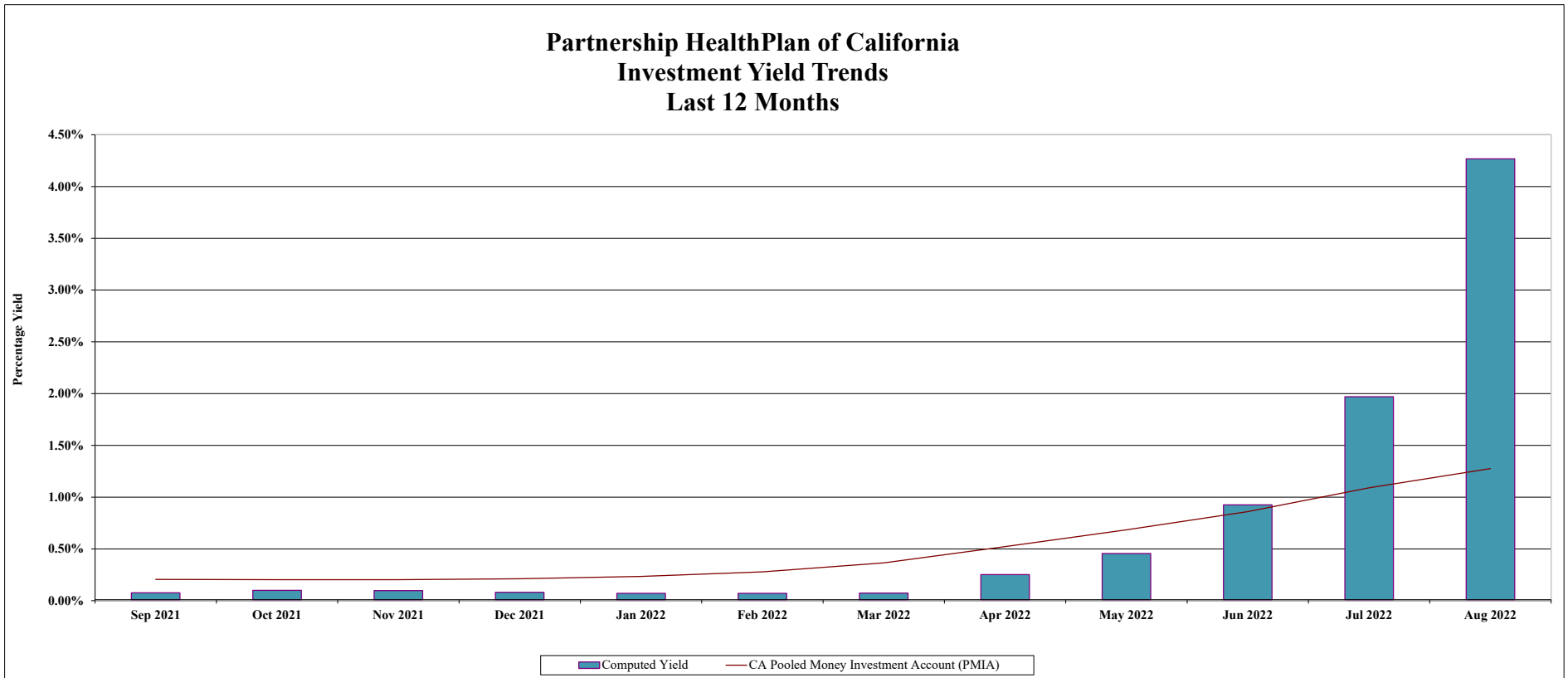
Merrill Lynch Institutional	Cash for Operations	NA	NA	NA	NA	NA	NA	\$ 66,713,923		
Merrill Lynch MMA - Checking	Cash for Operations	NA	NA	NA	NA	NA	NA	\$ 128,108		
UB - General, MMA, and Sweeps	Cash for Operations	NA	NA	NA	NA	NA	NA	\$ 1,056,410,686		
Government Investment Pools (LAIF)	Cash for Operations	NA	NA	NA	NA	NA	NA	\$ 75,000,000		
Government Investment Pools (County)	Cash for Operations	NA	NA	NA	NA	NA	NA	\$ 40,625,867		
West America Payroll	Cash for Operations	NA	NA	NA	NA	NA	NA	\$ 578,919		
Petty Cash	Cash for Operations	NA	NA	NA	NA	NA	NA	\$ 3,300		

**GRAND TOTAL:**

\$ 1,241,286,844

**Partnership HealthPlan of California  
Investment Yield Trends**

PERIOD		Sep 2021	Oct 2021	Nov 2021	Dec 2021	Jan 2022	Feb 2022	Mar 2022	Apr 2022	May 2022	Jun 2022	Jul 2022	Aug 2022
Interest Income		35,073	48,030	35,292	32,599	43,164	43,000	49,137	180,039	300,085	607,934	964,760	1,339,500
Cash & Investments at Historical Cost	(1)	588,066,155	570,252,227	294,587,864	673,772,755	780,352,876	677,905,415	919,704,699	793,880,293	785,132,989	791,201,036	383,827,153	369,544,156
Computed Yield	(2)	0.08%	0.10%	0.10%	0.08%	0.07%	0.07%	0.07%	0.25%	0.46%	0.93%	1.97%	4.27%
CA Pooled Money Investment Account (PMIA)	(3)	0.21%	0.20%	0.20%	0.21%	0.23%	0.28%	0.37%	0.52%	0.68%	0.86%	1.09%	1.28%



- (1) Investment balances include Restricted Cash and Board Designated Reserves
- (2) Computed yield is calculated by annualizing the current month's interest divided by the current month's average balance.
- (3) LAIF limits the amount a single government entity can deposit into LAIF; currently that amount is set at \$75 million.