

## PARTNERSHIP HEALTHPLAN OF CALIFORNIA

# **Tele-Video Specialty Care Program**

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## **PART I: PROGRAM DESCRIPTION**

#### INTRODUCTION

Partnership HealthPlan of California (PHC) and partner TeleMed2U (TM2U) have been providing specialty care access to patients and network providers through telehealth services since 2014. The goal of telehealth is to improve access and quality health services in rural areas, other medically underserved areas, and in areas where access to specialty care is limited. We define telehealth as the mode of delivering health care services using information and communication technologies to enable the diagnosis, consultation, treatment, education, care management and self-management of a patients care. Our telehealth program provides access to over 15 specialties ranging from dermatology to urology through a combination of asynchronous and synchronous services and provides care to patients who are 18 and older. Our program helps to decrease patient travel and costs, lowers appointment wait times and can assist providers in meeting timely access standards. Health care organizations interested in participating in our telehealth program will need to complete the telehealth questionnaire to follow and will work directly with PHC's telehealth team and TM2U to implement telehealth services. Please note: Program implementation is dependent upon a health care organizations readiness, which allows for greater flexibility when incorporating telehealth into existing organizational workflows.

#### **SPECIALIST HISTORY**

TeleMed2U is a transformative telemedicine-based multi-specialty clinical practice with access to over 50 medical and behavioral health specialists across a variety of specialties. The TM2U clinical care model allows for continuity of care for patients in need of chronic disease management as the specialist monitors the patient's specialty diagnosis and keeps the PCP involved by faxing over every clinical note. Through this model of care, patients can remain in their local communities thereby eliminating the need for costly and time-consuming travel to seek specialty medical care. TM2U follows the guidelines and standards of credentialing and verifies the qualifications of their specialists on an ongoing basis. TM2U specialists are California licensed and Medi-Cal approved. Telehealth is a vehicle of health care specialty delivery and does not change the standard of care. Clinic personnel and patients served through TM2U specialists find that their quality of health care delivery is held to the highest levels of satisfaction, which we consistently measure and monitor through patient and provider satisfaction surveys.

#### **AVAILABLE SPECIALTIES\***

(Specialties are subject to specialist availability)

- Cardiology\*\*\*
- Dermatology\*\*\*
- Pediatric
   Dermatology\*\*\*
- Endocrinology
- Gastroenterology/ Hepatology\*\*\*
- Infectious Diseases (HIV & Hep B/C)

- Nephrology
- Neurology
- Nutrition
- Pain Management\*\*\*
- Pulmonology
- Rheumatology
- Tele-psychiatry\*\*
- Transgender Care
- Urology\*\*\*

\*Recommend starting with one or two high priority specialties for initial implementation. \*\*Available for mild to moderate conditions only. Services must be billed to Beacon Health Options and not to PHC.

\*\*\*Only available for eConsult

## **PARTICIPATION REQUIREMENTS**

- Providers must be contracted with PHC for primary care and in good standing.
- Providers must have access to existing functioning telehealth hardware/equipment with camera. *Important note:* Laptops/tablets with cameras are sufficient for certain specialties.
- Providers must have and/or acquire high-speed internet bandwidth.
- Providers must have designated coordinators or staff in place to facilitate and/or schedule telemedicine appointments and visits.
- Providers must have a designated space available to host telehealth visits, if a patient is coming into the clinic for their scheduled visit.
- Providers must share their anticipated PHC patient referral volume with PHC and TM2U.

### PATIENT ELIGIBILITY REQUIREMENTS

#### **Eligible**

- All PHC patients 18 years and older with some exceptions for 17 years and younger for pediatric Psychiatry, Dermatology (asynchronous only) and Nutrition
- PHC primary or dual coverage

#### Not Eligible

- Non-PHC patients, private insurances or other coverages
- Patients covered by California Children Services (CCS)
- Moderate to severe tele-psych patients. Moderate to severe patients should be referred to the county.
- Psychiatry patients seeking Benzodiazepine or short-acting stimulants.
- Note, TM2U Psychiatrists do not treat patients with eating disorders or patients on Clozapine through telemedicine.

## **PART 2: PROGRAM LOGISTICS**

#### **BILLING INFORMATION**

TM2U bills PHC for the specialty services they provide through telehealth. Health care organizations will not be billed by TM2U unless the health care organization has a separate agreement in place for services. Health care organizations that participate in PHC's telehealth program are also able to bill PHC for originating site fees.

*Please note*: While Medi-Medi patients are eligible to receive telehealth services, health care organizations must bill Medicare first prior to billing PHC for facility site fees. For specific telehealth billing guidelines, please refer to PHC's telehealth policy located on PHC's web portal at www.partnershiphp.org **keyword: telehealth services**. Health care organizations can also request a copy of the telehealth policy be sent via email by contacting telemedicine@partnershiphp.org.

#### **TELEHEALTH COORDINATION SUPPORT**

PHC's telehealth access grant can help offset some of the start-up costs associated with implementing a successful telehealth program.

**Please note:** The telehealth access grant is subject to availability and is not guaranteed. Health care organizations with more than one location providing telehealth are also not awarded separately for participation in the program. Total program utilization across the organization will be tallied.

Is the health care organization interested in receiving telehealth access grant support from PHC? Yes No

## PART 3: HEALTH CARE ORGANIZATION QUESTIONNAIRE

#### LOCATION INFORMATION

| Health care Organization Name:          |                    |              |              |    |
|---|--------------------|--------------|--------------|----|
| Main Address:                           |                    |              |              |    |
| City:                                   | State:             | Cou          | inty:        |    |
| Does the health care organization hav   | e more than one l  | ocation?     | Yes          | No |
| *If yes, please duplicate this page and | l complete for eac | h participat | ting clinic. |    |
| Has the health care organization provid | ded any telehealth | n in the pas | t?  Yes      | No |
| If yes, please explain prior experience | ):                 |              |              |    |
|   |                    |              |              |    |
|   |                    |              |              |    |

## **ORGANIZATIONAL CONTACTS**

| Role/Title                      | Name | Phone Number | Email |
|---------------------------------|------|--------------|-------|
| Primary Contact                 |      |              |       |
| Secondary Contact               |      |              |       |
| CEO                             |      |              |       |
| соо                             |      |              |       |
| CMO/Medical<br>Director         |      |              |       |
| Office Manager or<br>Equivalent |      |              |       |
| Coordinator Staff 1             |      |              |       |
| Coordinator Staff 2*            |      |              |       |
| IT Staff                        |      |              |       |

\*PHC strongly recommends having primary and secondary coordinator staff to assist with telehealth program coordination.

## **PARTICIPATION CONFIRMATION**

Instructions: Please check Y (yes) or N (no) for each question. If no, please explain.

| Provider is contracted with PHC for primary care and in good standing.   | □ Y/□ N                        |
|--|--------------------------------|
| If no, please explain:   |                                |
| Provider has access to existing functioning telehealth hardware/equipment with camera.   | □ Y/□ N                        |
| If no, please explain:   |                                |
| Provider has access to a laptop/tablet with a camera.  | □ Y/□ N                        |
| If no, please explain:   |                                |
| Provider has access to high-speed internet connectivity and bandwidth.   | □ Y/□ N                        |
| If no, please explain:   |                                |
| Provider has a designated coordinator or staff to facilitate and schedule telehealth visits.   | □ Y/□ N                        |
| If no, please explain:   |                                |
| Provider has designated space available to host telehealth visits, if a patient is coming into the clinic for their scheduled visit. | □ Y/□ N                        |
| If no, please explain:   |                                |
| Provider will share their anticipated PHC patient referral volume with PHC and TeleMed2U.  | □ <sub>Y</sub> ,□ <sub>N</sub> |
| If no, please explain:   |                                |

## **SPECIALTY INTEREST**

**Instructions:** Please indicate top 3 high-priority specialties needed, based on your existing PHC patient referrals. Please note, specialties are subject to availability and access to additional specialties can be implemented over time.

| # each<br>1, 2 or 3 | Specialty  | Estimated<br># of referrals | Estimated monthly<br>clinic time needed<br>(Ex: Two 4-hour clinics per month) |
|---------------------|--|-----------------------------|---|
|                     | Endocrinology  |                             |   |
|                     | Infectious Diseases<br>(Ex: Covid, Hep-B, Hep-C, HIV/AIDs) |                             |   |
|                     | Nephrology   |                             |   |
|                     | Neurology  |                             |   |
|                     | Nutrition  |                             |   |
|                     | Psychiatry   |                             |   |
|                     | Pulmonology  |                             |   |
|                     | Rheumatology   |                             |   |
|                     | Transgender Care   |                             |   |

## **PART 4: ADDITIONAL TELEHEALTH RESOURCES**

| PHC Telehealth Team   | telemedicine@partnershiphp.org  |
|---|---|
| PHC Telehealth Services program page                            | http://www.partnershiphp.org/Providers/Quality/Pages/Telehealth-<br>Services.aspx |
| PHC Telehealth Policy & Billing                                 | See PHC Policy: MCUP3113  |
| Medi-Cal & Telehealth Services                                  | www.dhcs.ca.gov Keyword: telehealth   |
| Center for Connected Health Policy                              | https://www.cchpca.org/   |
| TeleMed2U scheduling  | <u>scheduling@telemed2u.com</u><br>P#: 855-446-8628<br>F#916-527-0770             |
| TeleMed2U Webpage Web Portal                                    | https://www.telemed2u.com/  |
| Interested in being a TeleMed2U<br>Specialist                   | info@telemed2u.com  |
| TeleMed2U Additional Business<br>Opportunities: TeleMed2U Sales | sales@telemed2u.com   |
| California Telehealth Network                                   | https://ochin.org/california-telehealth-network                                   |
| California Telehealth Resource<br>Center                        | https://www.caltrc.org/resources/   |